



# **Increasing Returns in Low Volatility and Low Interest Rate Environment**

## Voted “Best Manufacturer for Equity and Commodity Retail Structured Products” in Russia

### 1 Russia Best Manufacturer: Commodities

Commerzbank

Source: Structured Retail Products  
2012 European Awards

2012



### 1 Russia Best Manufacturer: Equities

Commerzbank

Source: Structured Retail Products  
2012 European Awards

2012



### 1 Credit Derivatives

Commerzbank

Source: Deutsches Risk Derivatives Rankings 2013

2013



### 1 Commodities

Commerzbank

Source: Deutsches Risk Derivatives Rankings 2013

2013



### 1 Currency Overall

Commerzbank

Source: Deutsches Risk Derivatives Rankings 2013

2013



### 1 Best Global Liquidity Provider

Commerzbank

Source: World Finance Foreign Exchange Awards 2013

2013



- *Volatility is a standard for measuring uncertainty about future price trends. Rising volatility leads to a greater likely-hood that the price for an asset will change in the future. Volatility is one of the greatest price factor for structured products.*

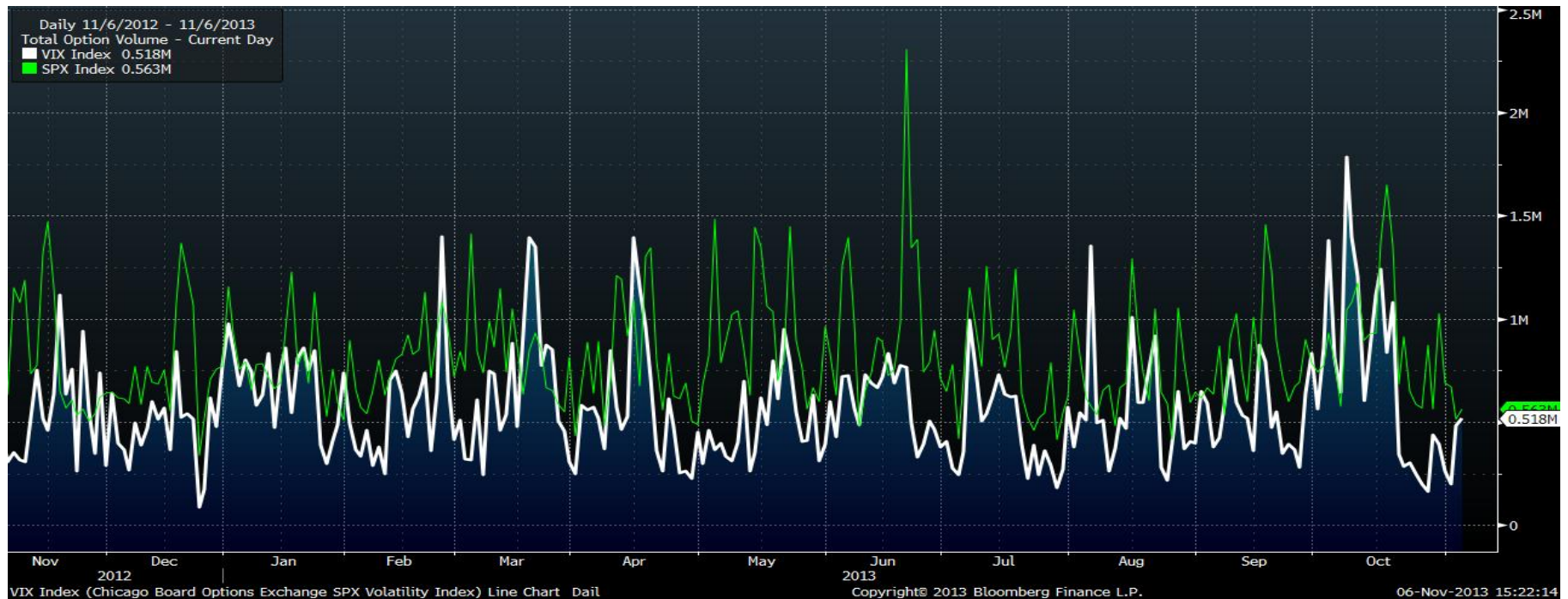
Source:mystructureproducts.com

## Evolution of the SX5E 1 year historical volatility

Looking at the realized volatility over the last year. we are at the minimum!



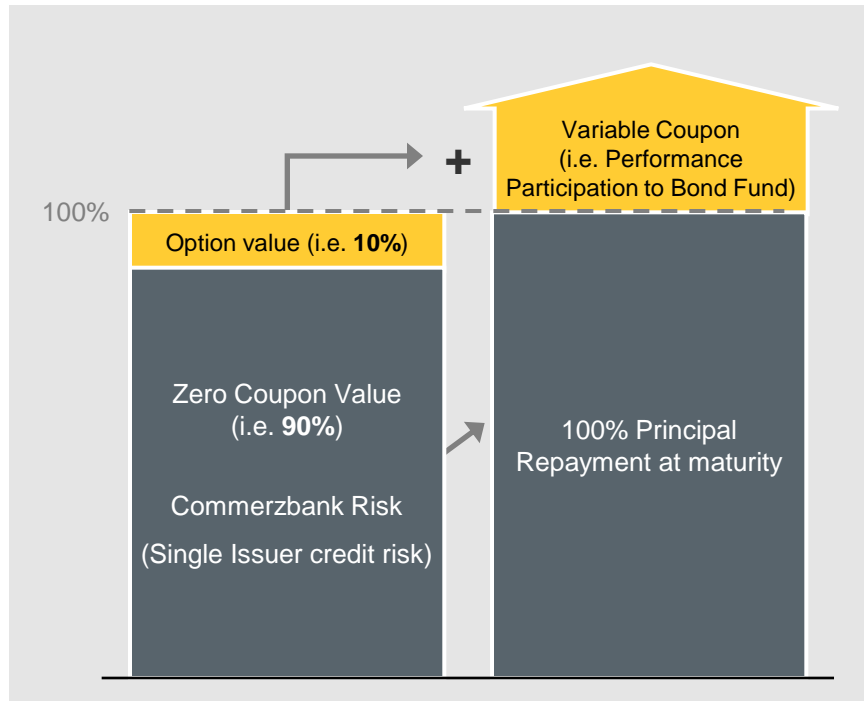
# VIX volumes vs SPX volumes



Source:Bloomberg

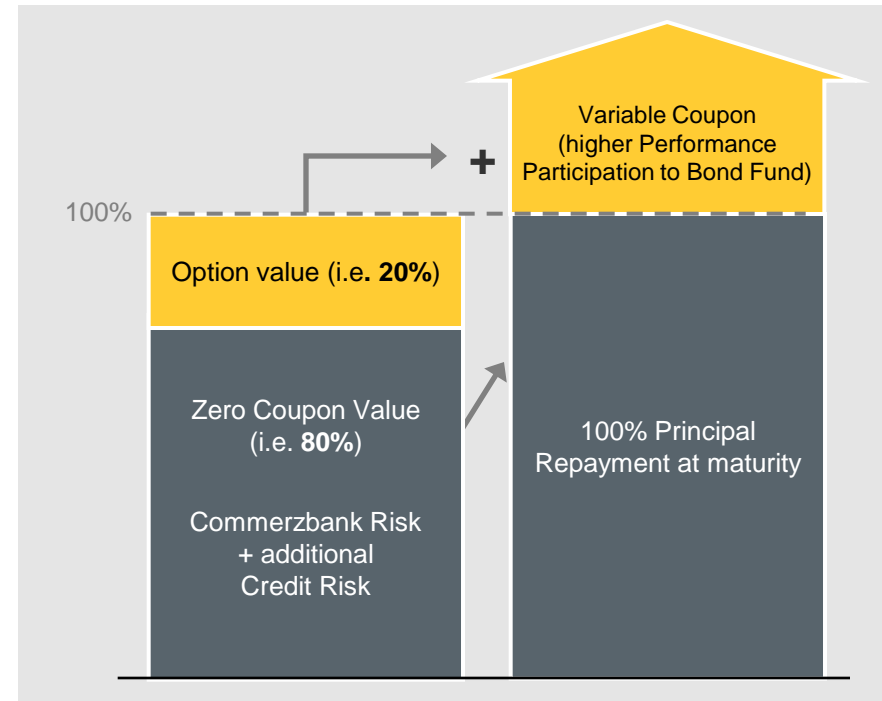
# Structured Note / Hybrid CLN Construction

## Typical 100% Capital Guaranteed Note



- › Initial investment invested into 2 components (Zero coupon + Option)
- › Zero Coupon amounts guarantees initial investment at maturity

## Hybrid CLN Note

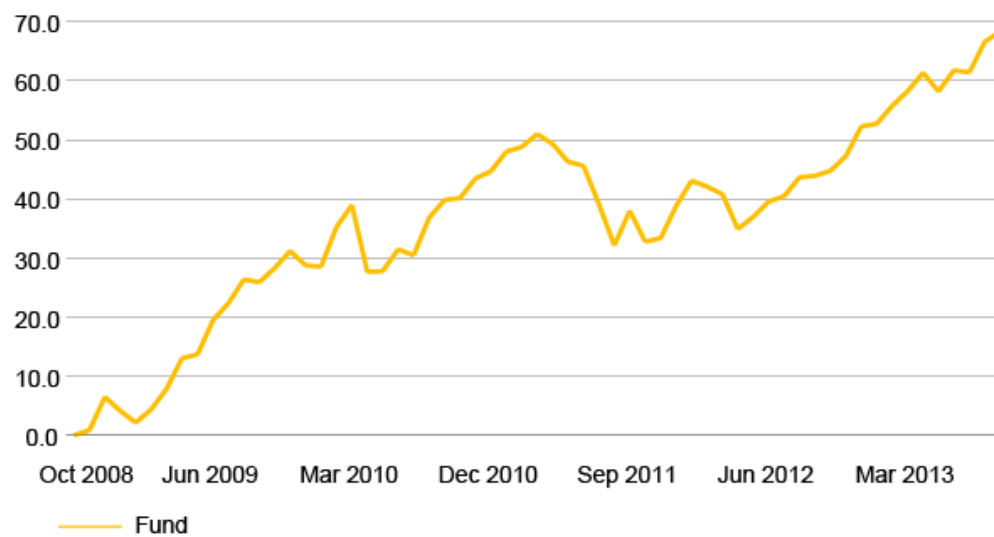


- › Additional credit risk allows for a higher option amount
- › Higher option amount allows for **greater participation to the upside** of the underlying

**Gazprombank Credit  
100% KG ECLN linked to fixed  
income fund**

Tenor:	3 years
Capital protection:	100 %
Currency:	RUB
Option Underlying:	Schroder International Selection Fund - Global Convertible Bond
Asset Class:	Fixed Income
AUM:	USD1.96B
Credit Risk:	Gazprombank OJSC (Baa3/BBB-) Commerzbank AG (Baa1/A-/A+)
Bond:	XS0877983642
Maturity:	25 July 2016
<b>Participation Factor :</b>	<b><u>175% on the upside</u></b>

## Schroder International Selection Fund Performance over 5 years (%)



Source:Schroders



# Fixed Income Funds

Type	Fund Name	Bloomberg	Inception	Perf 1Y	AuM (Mn)	
Debt						
International	Franklin Templeton Investment Funds - Templeton Global Bond Fund	TEMGINI LX	28/02/1991	2.19%	USD	45,830
Global	PIMCO Funds Global Investors Series PLC - Diversified Income Fund	PGDIFIA ID	30/06/2005	0.44%	USD	13,710
International	Schroder International Selection Fund - EURO Corporate Bond	SCHEHIA LX	30/06/2000	5.13%	EUR	3,268
European Region	BlueBay Investment Grade Bond Fund	BBINGRR LX	29/03/2005	4.28%	EUR	8,429
High Yield/ Emerging Market						
OECD Countries	PIMCO High Yield Bond Fund	PIMHYBA ID	28/05/1998	7.62%	USD	2,178
European Region	BlueBay High Yield Bond Fund	BBYHYBF LX	03/09/2002	8.32%	EUR	1,598
International	PIMCO Global Investors Series plc - Emerging Markets Bond Fund	PIMEMBI ID	31/07/2001	-5.38%	USD	5,828
Asian Pacific Region	Fidelity Funds - Asian High Yield Fund	FFASIAH LX	30/03/2007	-2.27%	USD	1,607
Inflation						
OECD Countries	AXA World Funds - Global Inflation Bonds	AXAGIBA LX	13/09/2005	-4.29%	EUR	2,196
Absolute Return Debt						
International	Absolute Insight Emerging Market Debt Fund	AIEMDBE ID	02/05/2008	1.21%	USD	917
International	Generali Investments SICAV - Absolute Return Credit Strategies	GENINVD LX	01/08/2006	5.42%	EUR	354
International	Goldman Sachs Strategic Absolute Return Bond I Portf	GSLPIAC LX	19/07/2007	3.41%	USD	1,512
Global	Julius Baer Multibond - Absolute Return Emerging Bond Fund	JBEBDUC LX	31/12/2007	-0.42%	USD	127
International	Pioneer Funds - Absolute Return Bond	PFARCEE LX	07/07/2008	1.37%	EUR	319
Asian Pacific Region ex Japan	Schroder International Selection Fund - Asian Bond Absolute Return	SCHABIA LX	31/10/2002	-2.58%	USD	1,080
Leverage Loan/Senior Loan						
International	ING L Flex - Senior Loans	INGSIUH LX	18/05/2009	4.99%	EUR	4,253
International	BlueBay Structured Funds - High Income Loan Fund	BBHILIB LX	16/12/2008	5.85%	EUR	307
Convertible Bonds						
Global	M&G Investment Funds 7 - M&G Global Convertibles Fund	MGGLCEC LN	17/07/2007	11.01%	GBP	1,205
Global	Aviva Investors Sicav - Global Convertibles Fund	AVGAHEU LX	02/05/2008	12.72%	USD	2,649
International	Vontobel Fund - Global Convertible Bond	VONGCEB LX	14/04/2009	14.52%	EUR	152
International	UBS Lux Institutional Fund - Global Convertible Bonds	UBGCDT2 LX	09/05/2008	18.88%	EUR	264
International	Morgan Stanley Investment Funds - Global Convertible Bond	MORSCUA LX	17/07/2002	14.45%	USD	907
International	Jefferies Umbrella Fund - Global Convertible Bonds	JEFGCBE LX	15/10/2003	13.04%	USD	191
International	BlueBay Global Convertible Bond Fund	BBYGCEU LX	09/06/2009	12.30%	USD	1,449
Asian Pacific Region	PARVEST CONVERTIBLE BOND ASIA	PARACOB LX	03/05/1999	4.24%	USD	164
European Region	Jefferies Umbrella Fund - Europe Convertible Bonds	JEFECCBB LX	26/10/2000	8.73%	EUR	202
European Region	Parvest Convertible Bond Europe	PARACBC LX	07/05/1998	10.47%	EUR	615

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