



East European and CIS Economies: Diverging Paths

Evgeny Gavrilenko, Chief Economist

June 2014

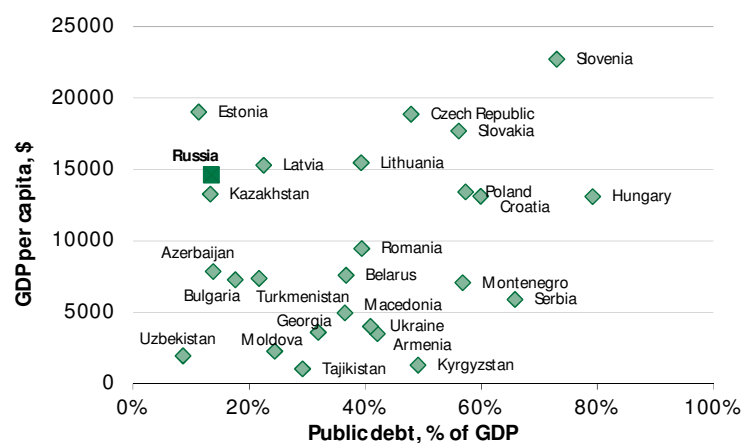
INVESTMENT RESEARCH

Growth remains slow in most East European economies as external and internal rebalancing gains pace

- Economic performance in East European economies, including those in CIS, differed markedly in the past years and there are little signs of convergence amid an overall slowdown of economic growth in the region. Generally, growth looks stronger in the countries with independent monetary policies.
- Russia seems to be of the least leveraged countries, while GDP per capita is relatively high (on par with much more indebted Latvia and Lithuania) but lower than in Estonia, Slovakia, the Czech Republic and Slovenia, which are also highly leveraged. High debt (public and total foreign)/GDP ratios may become an impediment for long-term growth, which already happened in the Balkan countries, while Russia has no such constraint – Russia's growth is slowing due to a number of macroeconomic policy mistakes.
- Inflation in the CIS area and Turkey is much higher than in the other East European countries, as the latter are more exposed to economic trends of developed European economies.
- Some East European countries faced deflation in 2013-14, which, combined with sluggish growth, aggravates fiscal and debt servicing problems.
- Most East European and CIS countries are demonstrating external rebalancing irrespective of their monetary policies – in some cases, this rebalancing is driven by stronger export growth, while in other countries, external rebalancing is taking place amid shrinking domestic demand and imports.

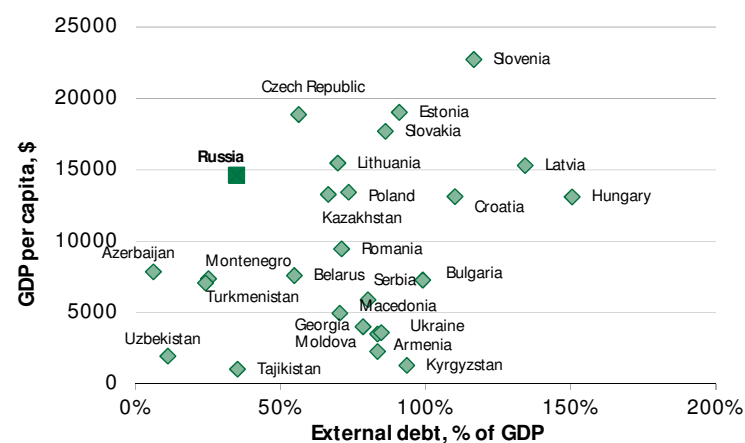
Russia's indebtedness is low compared with peers, while GDP per capita is high enough

GDP per capita and gross public debt in East European countries and the FSU, 2013



Source: Euromonitor, Sberbank Investment Research

GDP per capita and external debt in East European countries and the FSU, 2013



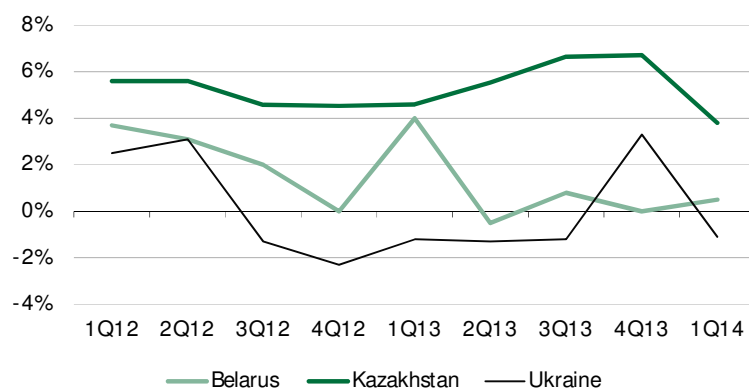
Source: Euromonitor, Sberbank Investment Research

Rebalancing in Belarus, Kazakhstan and Ukraine picks up

- **Belarus.** GDP climbed 1.1% in 4m14, a much stronger result than in 1Q13, when it rose just 0.5%. It appears that in addition to traditionally strong retail growth, GDP was supported by improved (and now positive) industrial performance. Industrial output grew 0.7% y-o-y in both March and April, cutting the y-o-y contraction to just 2.4% in 4m14, from 7.1% in January. The chemical industry, which accounts for a large share of the country's industrial output, expanded 10.2% y-o-y in 4m14 and 25.7% y-o-y in April alone.
- **Kazakhstan.** The short-term economic indicator (which includes output in agriculture, industrial production, construction, retail and wholesale trade, transport and communication, ultimately covering 67-68% of GDP) grew 2.7% y-o-y in 4m14. A year earlier, growth was 3.9%; thus, the economic performance has slowed this year comparatively. The deceleration in growth of the aggregated index was linked to industrial performance (where output contracted 0.1% y-o-y over 4m14 compared with growth of 1.9% a year earlier) and decelerating retail (10% and 12.8%, respectively).
- **Ukraine.** Industrial production has held up remarkably well despite the political instability, output shrinking 5.3% y-o-y in 4m14. Equally remarkably, Ukrainian GDP was down just 1.1% y-o-y in 1Q14, apparently still supported by strong growth in the agriculture sector and, to a lesser extent, trade. Other major sectors, such as construction, contracted. Inflation is accelerating in the country, and the annual figure may hit the double digits

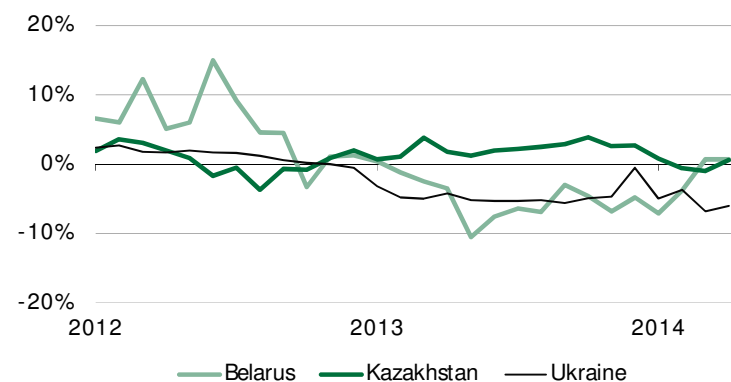
GDP growth in Ukraine, Belarus and Kazakhstan has been sluggish, while inflation has risen in all three countries

In 1Q14, real GDP growth slowed in Kazakhstan, improved in Belarus and turned negative in Ukraine, y-o-y



Source: National statistics agencies

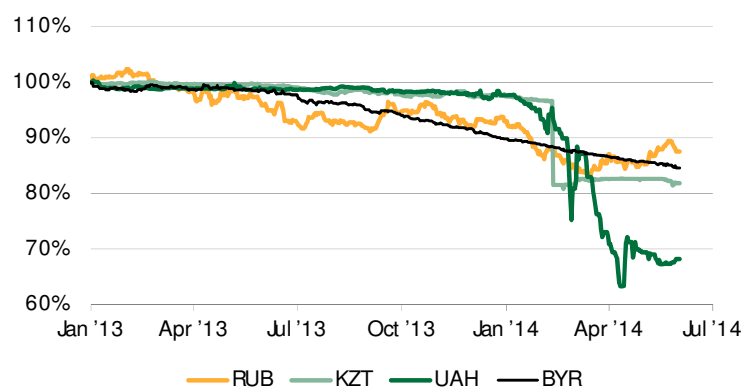
Industrial output is recovering in Belarus, stagnating in Kazakhstan and shrinking in Ukraine, y-o-y



Source: National statistics agencies

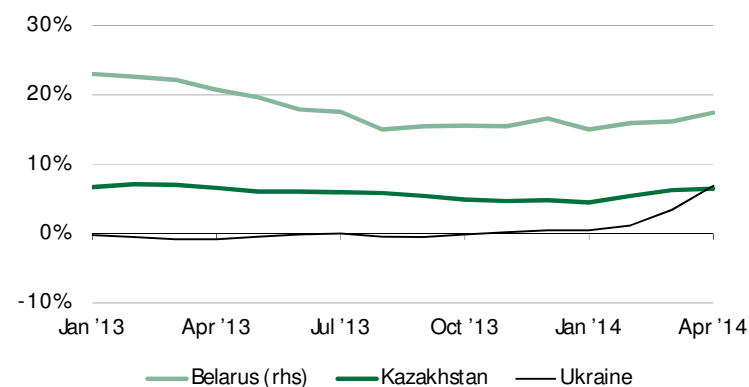
Currencies have weakened in Ukraine, Belarus and Kazakhstan, while inflation has accelerated

**Nominal exchange rate,
January 2013=100%**



Source: National statistics agencies

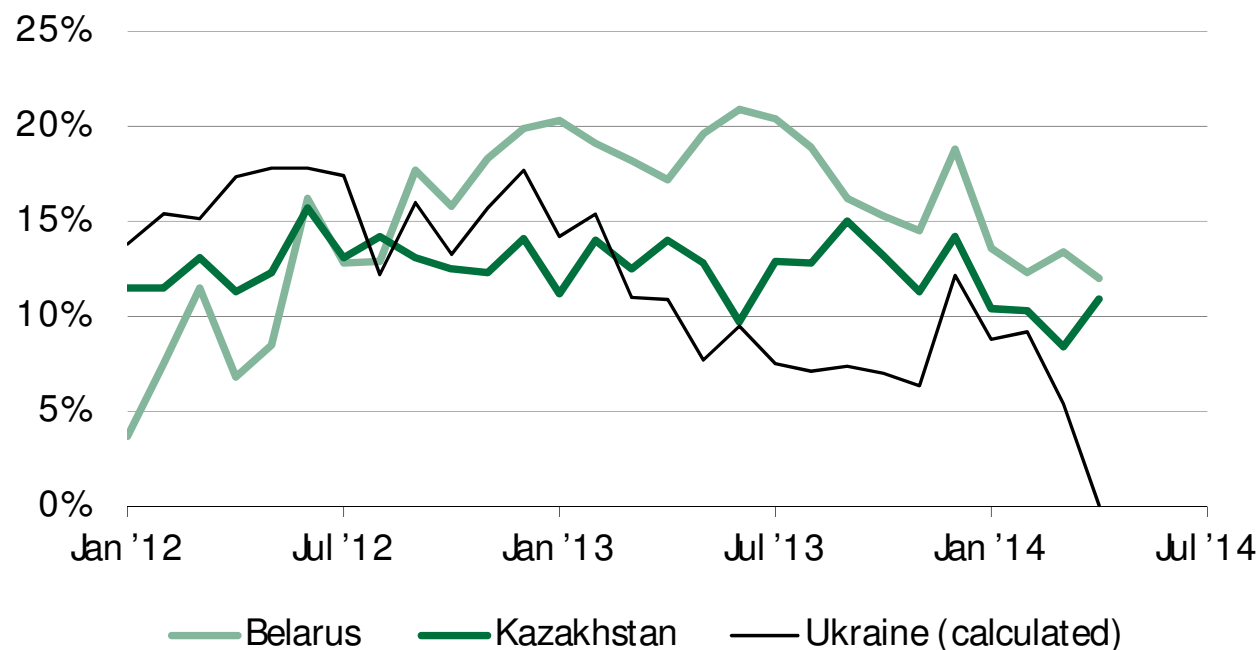
CPI, y-o-y



Source: National statistics agencies

An era of overheated double-digit retail sales growth is gradually coming to an end in Belarus and Kazakhstan, and has already done so in Ukraine

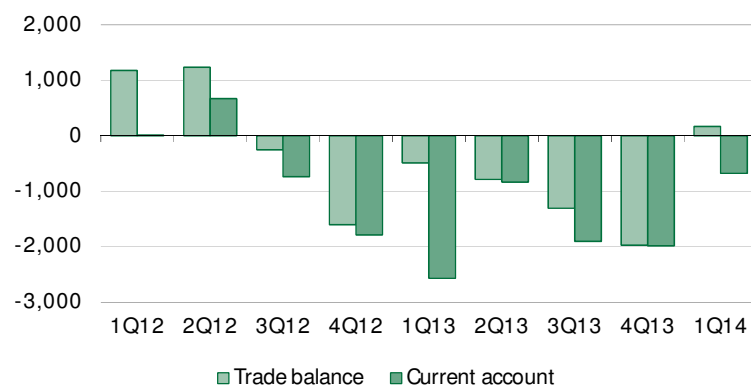
Retail sales growth is slowing, albeit at different rates, y-o-y



Source: National statistics agencies

External rebalancing has continued as well, as the current account deficit narrowed in Belarus (in 1Q14) and in Ukraine (in 4m14)...

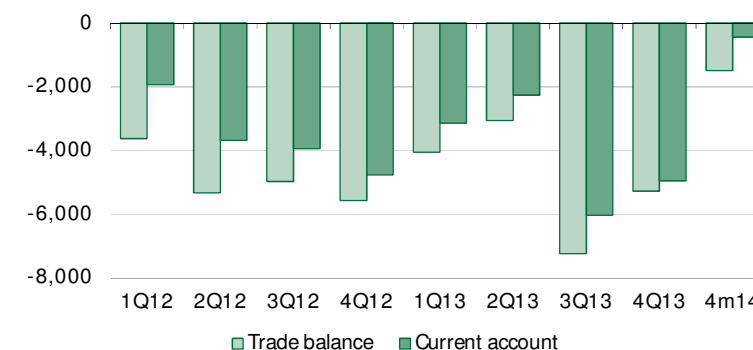
Current account deficit narrowed in Belarus in 2014, \$ mln



Note: Last current account figure is for 2m14.

Source: Belarusian National Bank

Current account deficit also narrowed in Ukraine, \$ mln

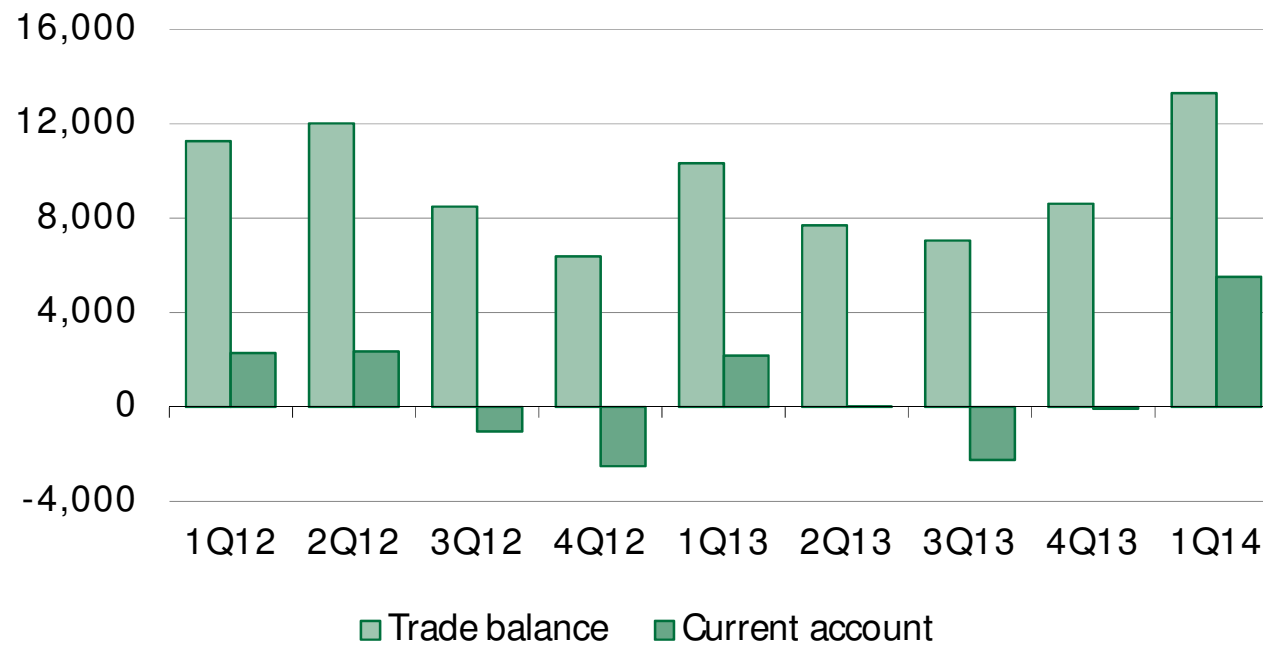


Note: The latest current account figure is for 4m14.

Source: Ukrainian National Bank

...and turned positive in Kazakhstan

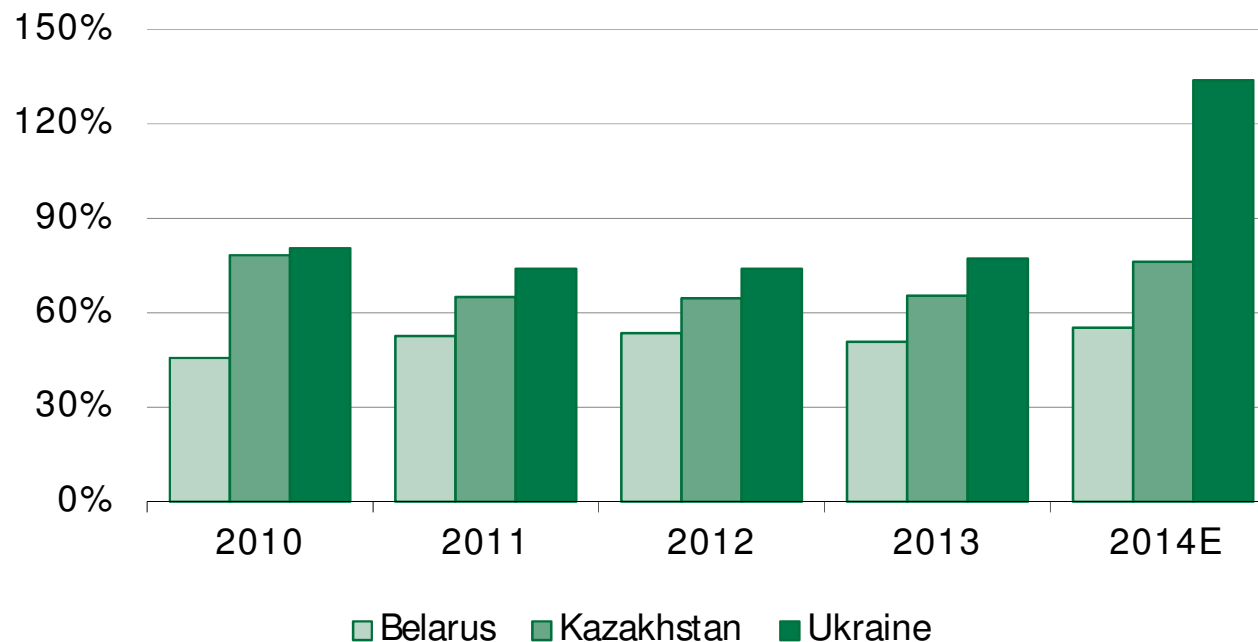
In Kazakhstan, the current account turned positive in 1Q14, \$ mln



Source: Kazakh National Bank

The external rebalancing looks particularly important for Belarus and Ukraine, as their international reserves shrank last year and in early 2014, while their foreign debt is significant.

External debt, % of GDP



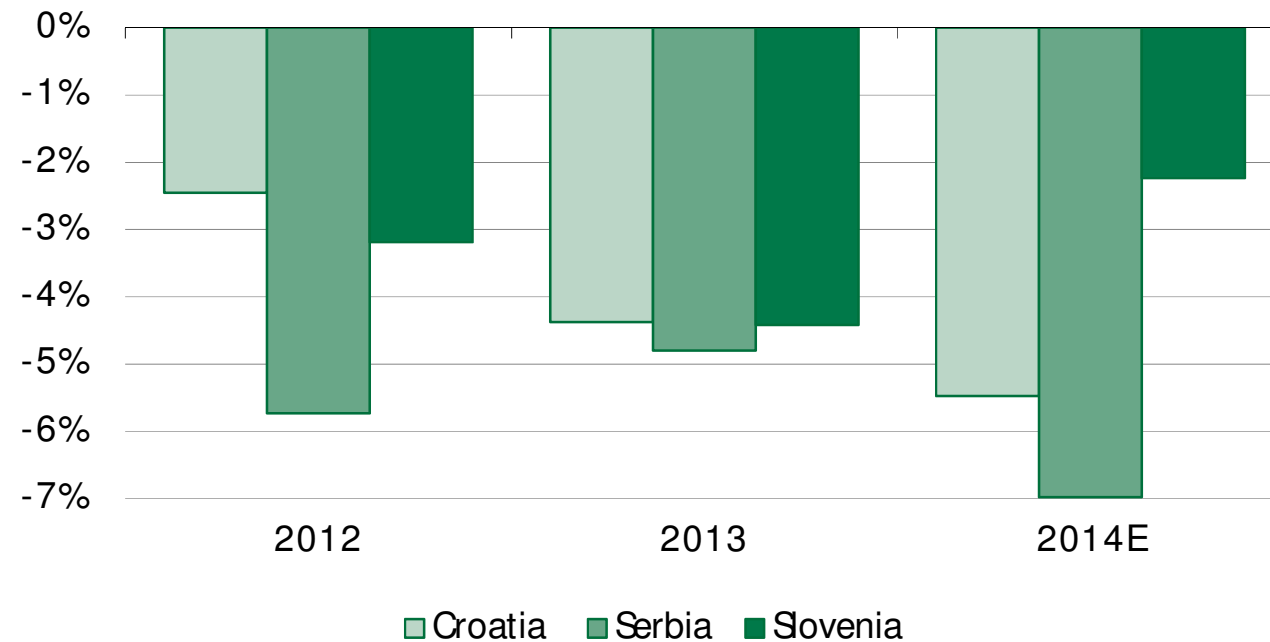
Source: National banks

Disinflation in Croatia, Serbia and Slovenia to Aggravate Fiscal and Debt Problems

- In all three countries inflation will remain at a historically low level this year and in 2015. Inflation decelerated sharply (even turned into deflation in Croatia), as domestic demand was weak amid ongoing private sector deleveraging.
- This disinflation environment may exacerbate problems in the fiscal sphere, especially on the back of the sluggish economic performance. This will be important for Serbia and particularly Croatia, where budget expenditures (and hence deficits) will increase this year. Slovenia, on the other hand, is demonstrating stronger fiscal discipline.
- Amid a relative improvement in the economic situation in the Eurozone (albeit not to the same degree as was expected by many observers) economic performance remained relatively stable in early 2014, although the picture was different in each country. As opposed to Slovenia and Croatia, where industry was in recession last year, but turned positive y-o-y in 1Q14, Serbian industrial growth decelerated from 5.5% in 2013 to around 2% in 1Q14.
- Last year, the GDP of Slovenia and Croatia contracted 1.1% and 1.0%, respectively, while Serbia's GDP was up 2.5%. This year, we expect slightly positive GDP growth in Slovenia, a minor contraction in Croatia (by around 0.5%), and deceleration in economic growth in Serbia to slightly above 1%.
- Given that Serbia, Croatia and Slovenia are well integrated into the EU economy, they are not immune from the EU's (and Eurozone's) problems but also enjoy the advantages. The higher the degree of integration, the greater is the impact of developments in the EU and Eurozone on each individual country. Hence, Croatia still suffers from the recession in Italy and weak economic performance in Slovenia, which are its important trade partners. As economic growth in the Eurozone is set to accelerate slightly next year, the aforementioned economies of the three Balkan countries are expected to deliver better results as well.

In Croatia and Serbia budget revenues stagnate as expenditures (and hence deficits) increase this year; Slovenia, is demonstrating stronger fiscal discipline

Budget balance, % of GDP

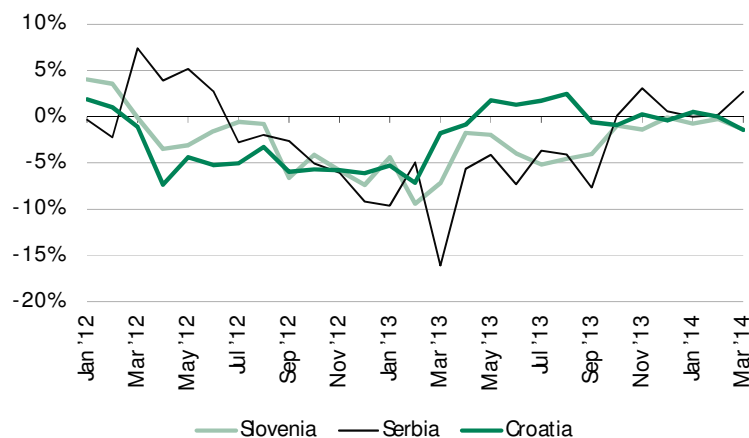


Note: For Slovenia, the data exclude spending on bank recapitalization, as this is attributed to operations with financial assets.

Source: National statistics agencies

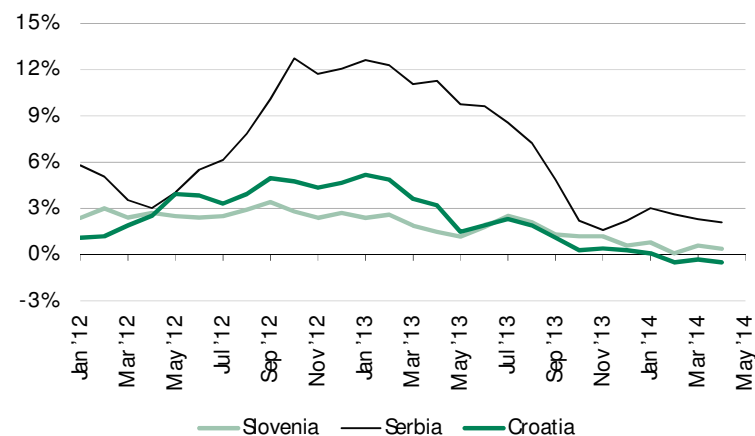
Disinflation amid austerity in major European economies is one of the most important developments

Domestic demand is sluggish (retail sales, y-o-y)...



Source: National statistics agencies

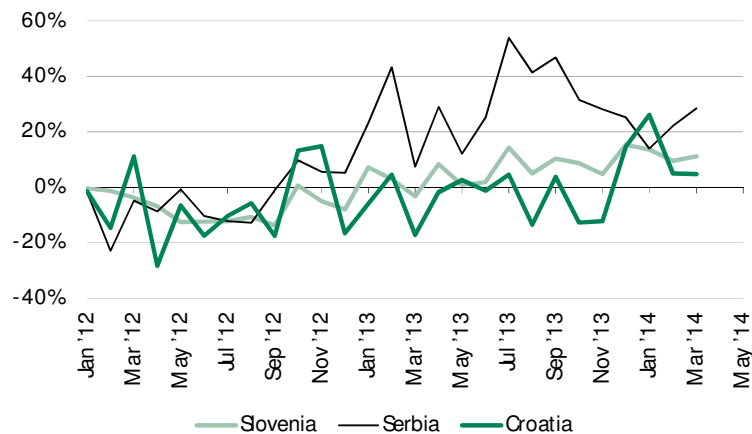
... as disinflation continues (CPI, y-o-y)



Source: National statistics agencies

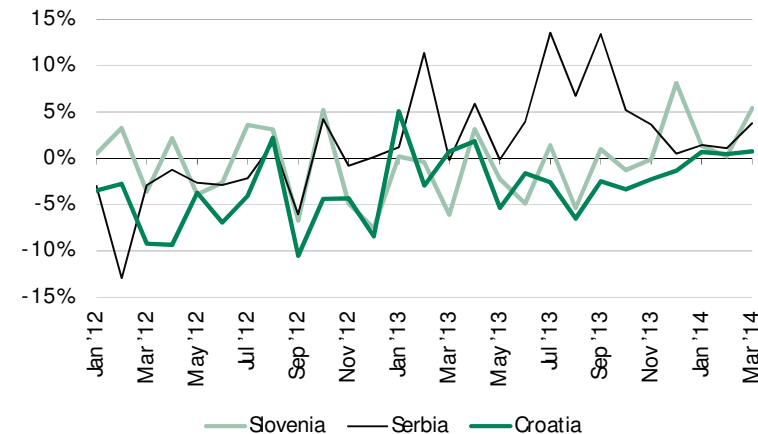
As domestic demand remains weak, it was external demand and increased exports that pulled Serbia out of recession and in the other two countries helped offset the negative impact of deleveraging

A recovery in exports pulled Slovenia and Serbia out of recession, y-o-y



Source: National statistics agencies

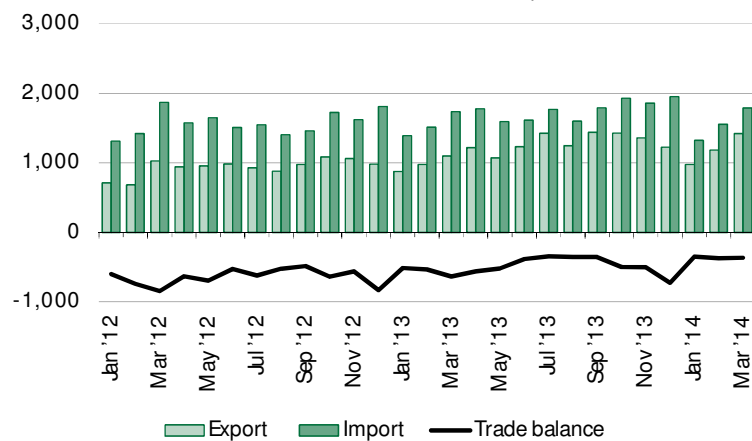
Industrial growth turned positive in 1Q14 in all three countries, y-o-y



Source: National statistics agencies

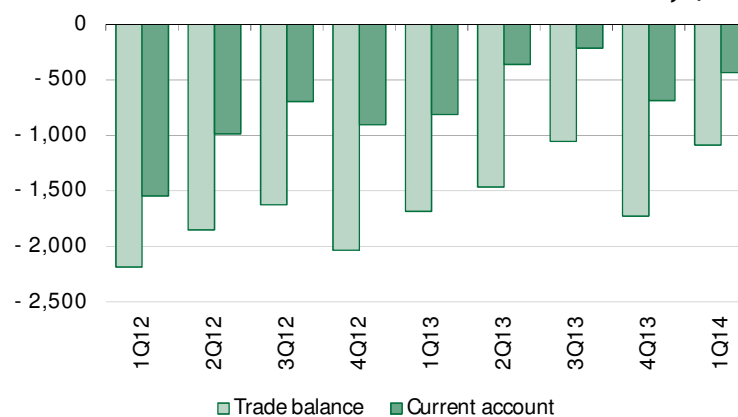
Serbia: balance of payments improves gradually

As the trade deficit narrows..., \$ mln



Source: Serbian National Bank

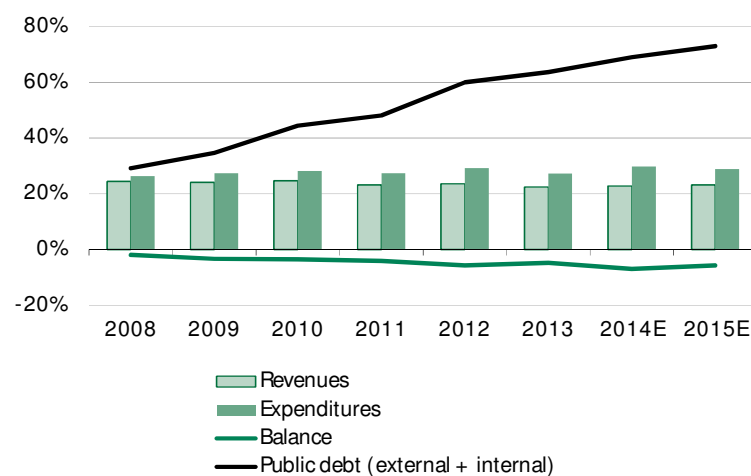
... so does the current account deficit, \$ mln



Source: Serbian National Bank

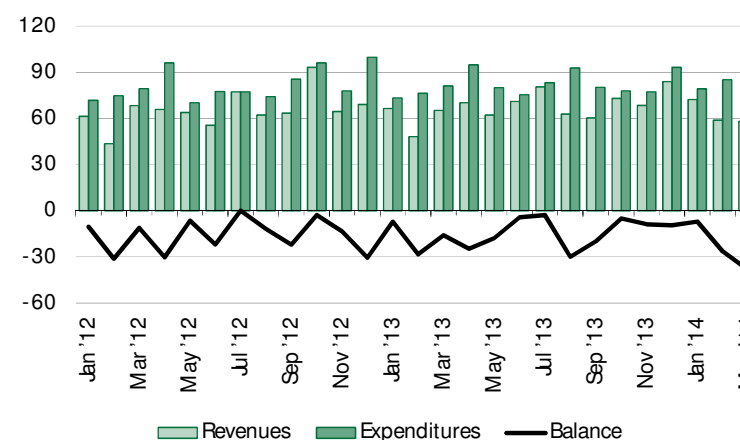
Although the external balance saw a clear positive adjustment, the fiscal deficit remains a problem for the Serbian government

Public debt grows as the budget deficit exceeds GDP growth, % of GDP



Source: Serbian National Bank

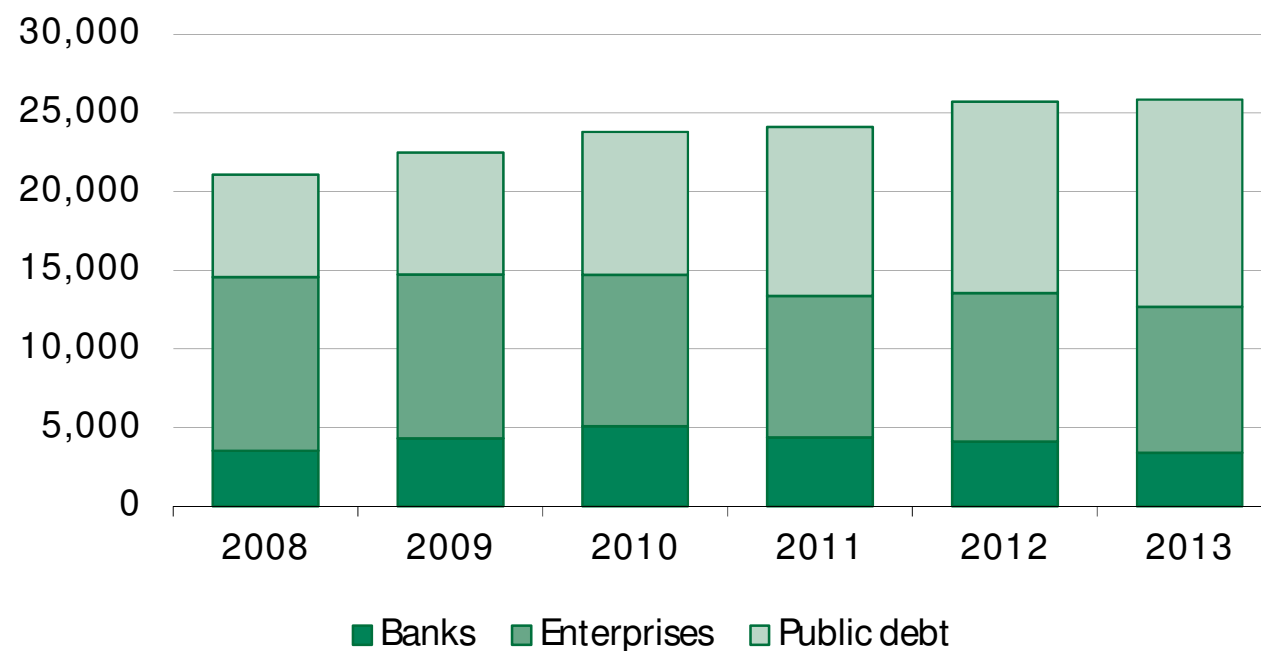
Budget deficit widened in 1Q14, RSD bln



Source: Serbian National Bank

Serbia's public debt grows, but debt/GDP ratio will remain lower than in the EU on average

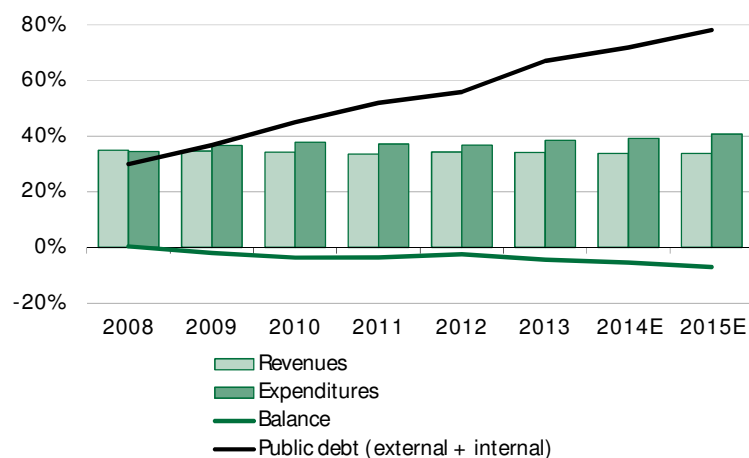
Non-government foreign debt decreased but may start rising again, EUR mln



Source: Serbian National Bank

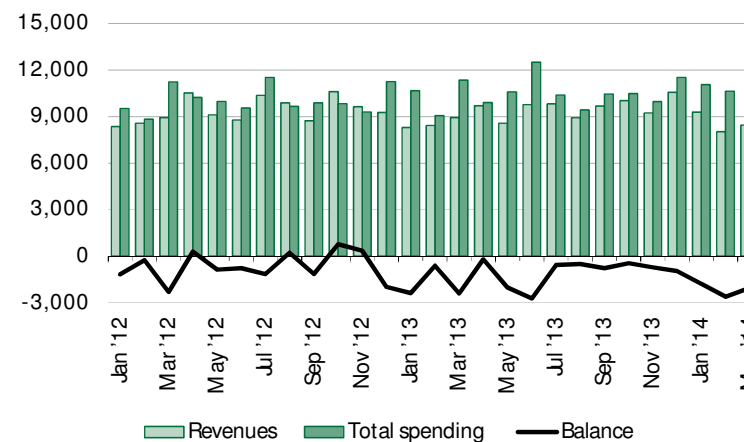
Croatia: deflation kills fiscal consolidation

Government debt rises as the economy shrinks amid persistent budget deficit, % of GDP



Source: Croatian National Bank

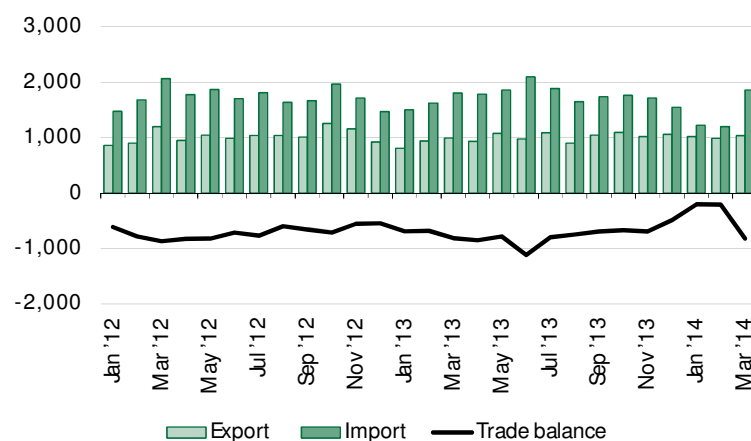
Revenue collection falls in 1Q14 amid deflation and the budget deficit widening, HRK mln



Source: Croatian Finance Ministry

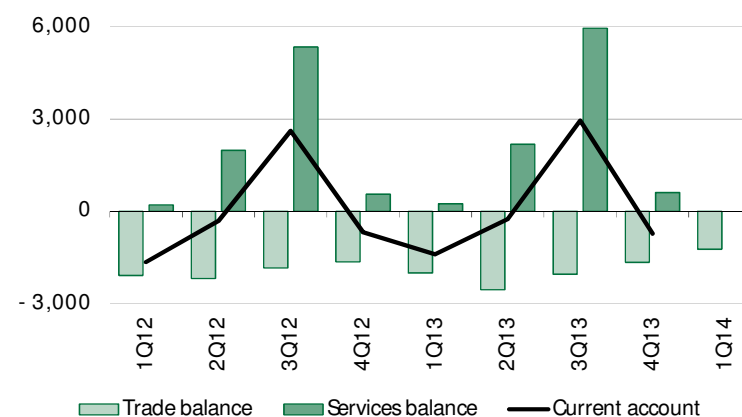
Steadily shrinking consumption and household deleveraging helped trim Croatia's imports; service balance improves current account

Trade balance remains negative, albeit less so..., \$ mln



Source: Croatian National Bank

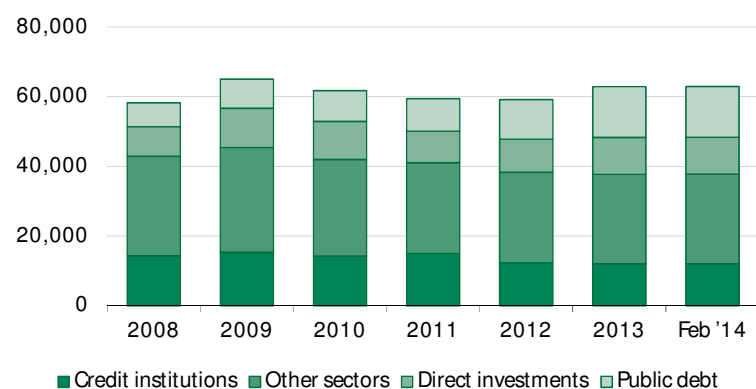
... while the current account improved thanks to tourism, \$ mln



Source: Croatian National Bank

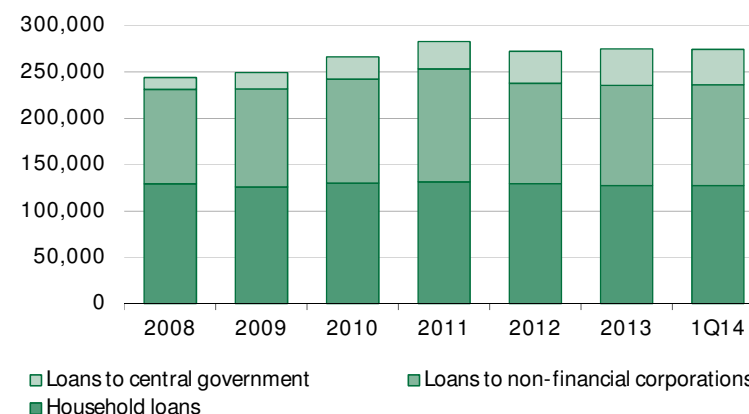
Croatian total foreign debt changed little in nominal terms (but as the economy contracted, the debt/GDP ratio increased)

Foreign debt unchanged as the government borrowed while the private sector deleveraged, \$ mln



Source: Croatian National Bank

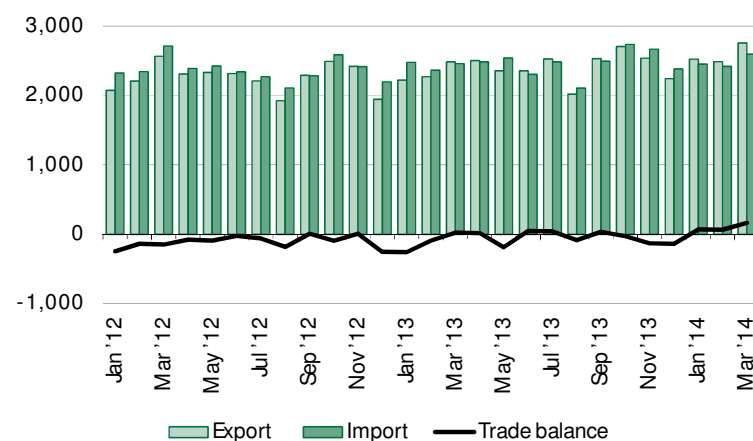
Domestic borrowing: government debt grows, other sectors reluctant to borrow, HRK mln



Source: Croatian National Bank

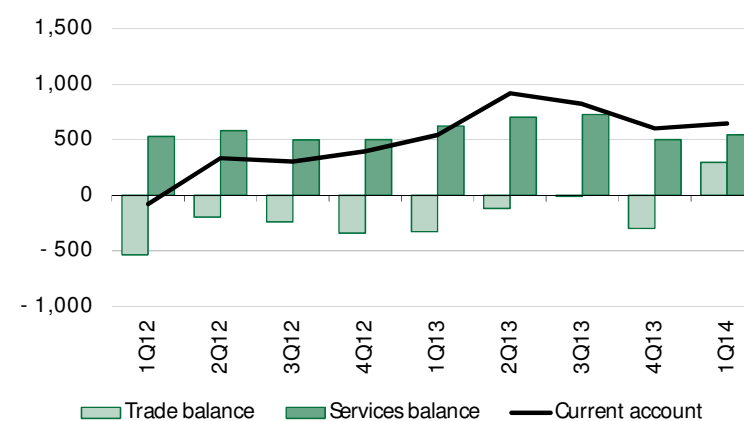
Slovenia: industrial growth supports external rebalancing but public debt grows

As the trade balance turned positive in 1Q14..., \$ mln



Source: Bank of Slovenia

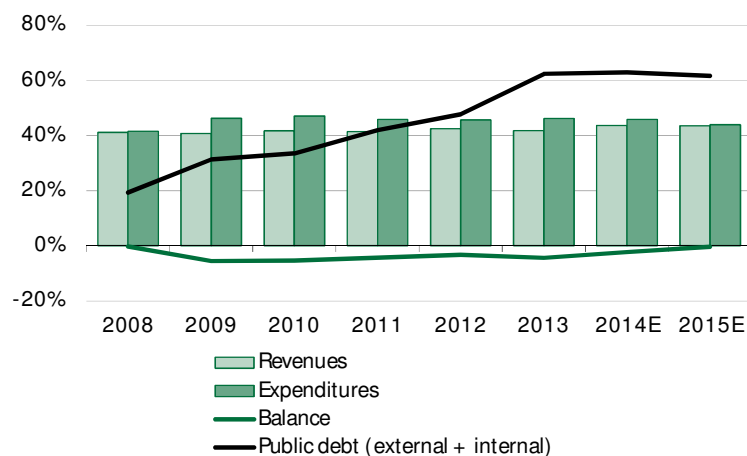
... the current account strengthened despite decreased services balance, \$ mln



Source: Bank of Slovenia

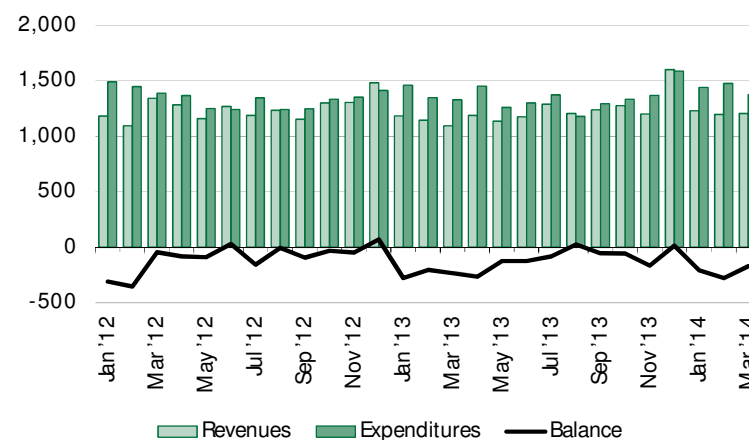
The strengthening of the Slovenian current account was timely, as government debt increased massively in 2013 due to recapitalization the country's banking sector

Public debt increased in 2013 as a result of borrowing to recapitalize banks, % of GDP



Source: Bank of Slovenia

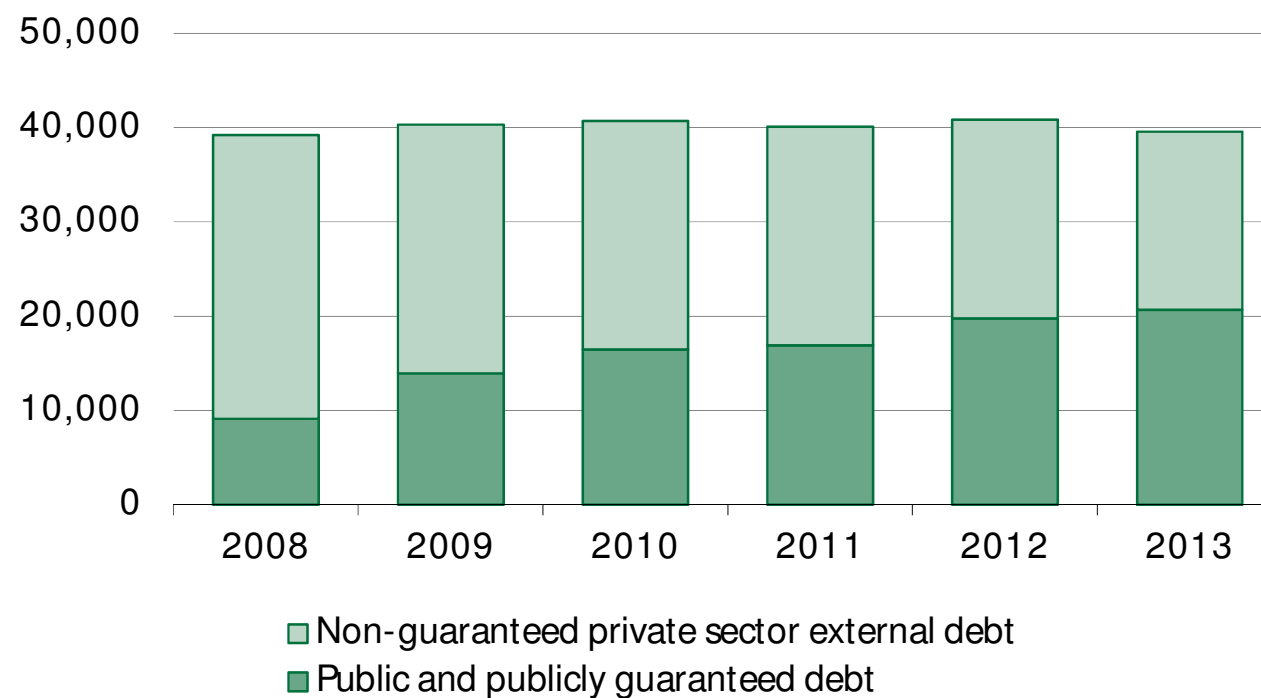
Budget execution remained unchanged in 1Q14 and the deficit remained moderate, EUR mln



Source: Bank of Slovenia

Total Slovenian external debt remained relatively unchanged, although economic activity was low during this deleveraging

Slovenian government borrowing supported private sector deleveraging, EUR mln



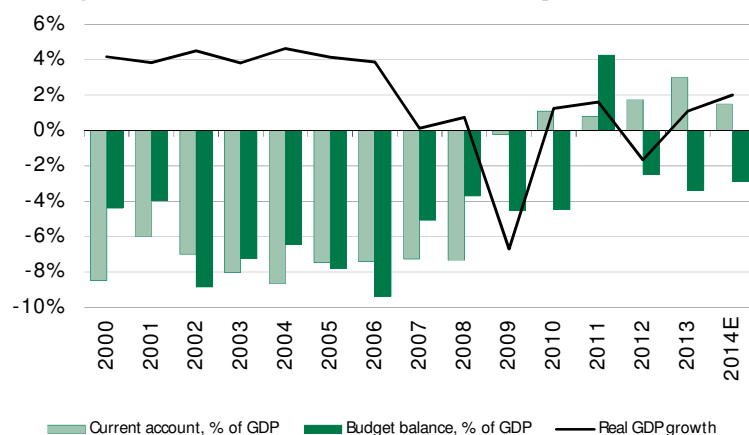
Source: Bank of Slovenia

Medium-term risks in Turkey remain high, as the current account deficit is still significant, inflation is high: risks are lower in Hungary and Romania

- Hungary, Romania and Turkey, which previously had much in common (including huge external imbalances), now seem to be following different paths. Hungary was able to orchestrate a fast but painful transition to a positive current account (and thus stabilized its external debt/GDP ratio), Romania's current account deficit has decreased, although the balance remains negative, and Turkey needed to finance its external deficit of 7.9% of GDP in 2013, which may fall this year to around 6.5% of GDP (or perhaps lower).
- These economies were able to deliver positive growth in 2013, Turkey's GDP growth well exceeding the rates in the other two countries, but this came at the expense of accumulating imbalances. Romania and Hungary continued to successfully eliminate macroeconomic imbalances.
- In all three countries, the monetary authorities significantly missed their inflation targets. In Turkey, however, inflation substantially exceeded the medium-term goal of 5% (and will most likely remain well above this level for some time), while the inflation rates in Romania and Hungary suddenly dropped to historical lows and remain well below medium-term targets.
- Despite stronger growth, we see more medium-term risks in Turkey than in Hungary or Romania, as it is hard to find a trajectory that would enable the country to adjust its current account and bring inflation down. Hungary is still not immune to short-term risks, stemming from the fact that economic growth last year was supported largely by increased government spending, which may prove to be unsustainable. Romania's macroeconomic performance looks more solid.

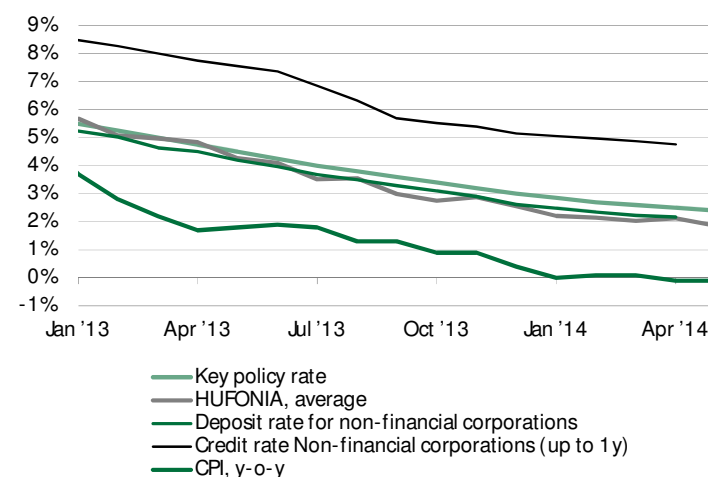
Hungary: impressive external rebalancing amid steady disinflation

Hungarian external balance improved



Source: Hungarian National Bank

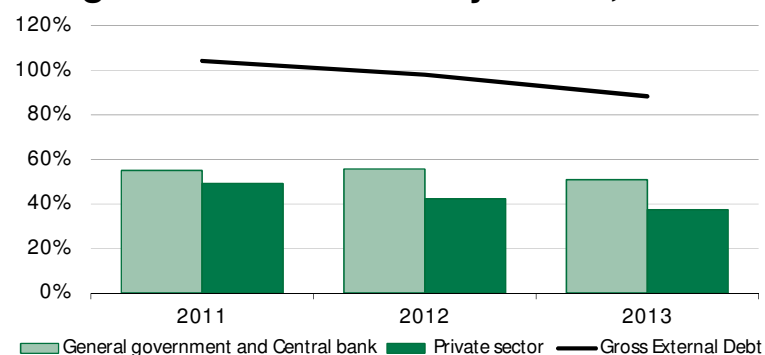
Hungarian money market interest rates



Source: Hungarian National Bank

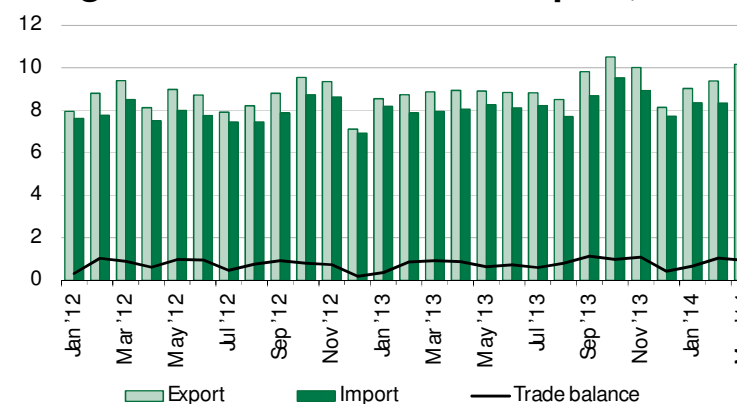
Hungary: foreign debt decreases as the balance of payments improves

Hungarian external debt by sector, % GDP



Source: Hungarian Finance Ministry

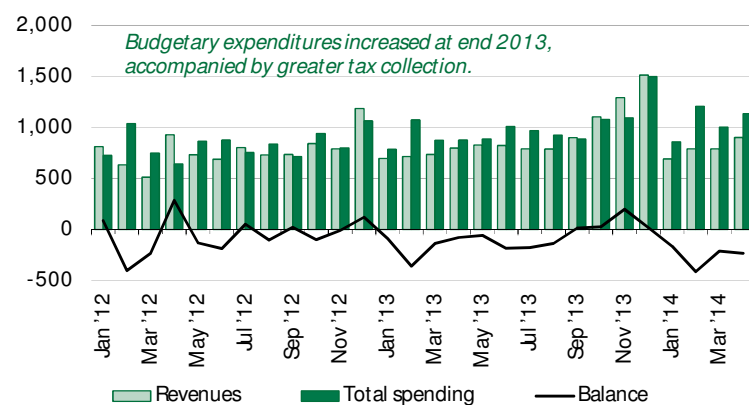
Hungarian trade balance in surplus, \$ bln



Source: Hungarian National Bank

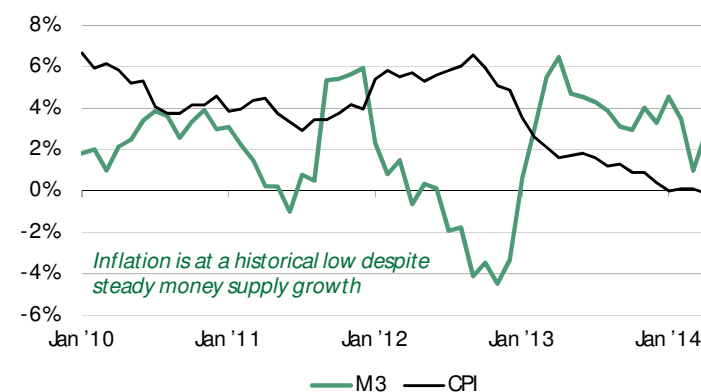
Hungary: disinflation threatens fiscal consolidation

Hungarian budget execution, HUF mln



Source: Hungarian Central Statistical Office

Hungarian inflation and money supply, y-o-y



Source: Hungarian National Bank

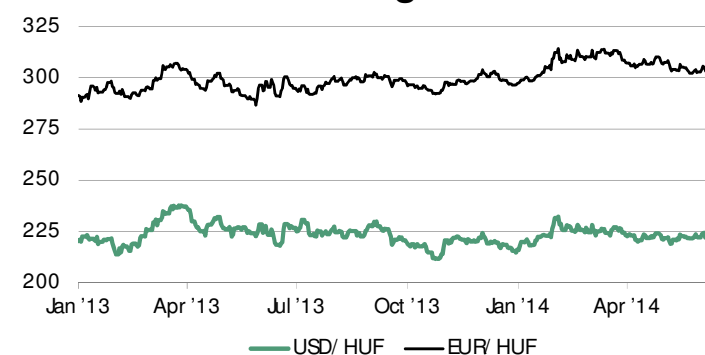
Hungary: growing exports drive economic recovery

Hungarian export and industrial output are correlated, y-o-y



Source: Hungarian Central Statistical Office

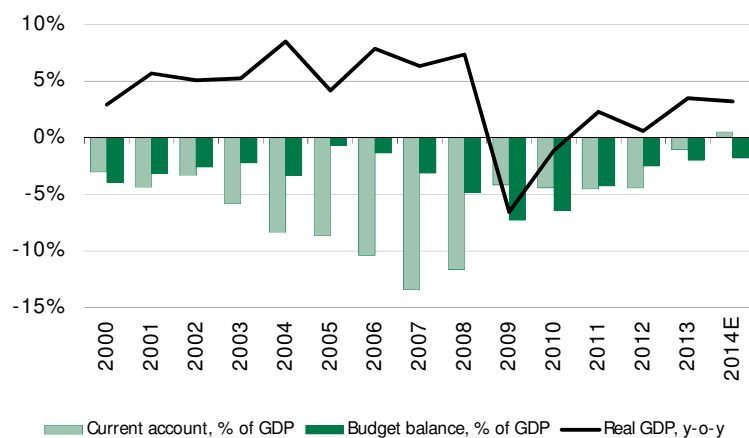
Nominal HUF exchange rate



Source: Hungarian Central Statistical Office

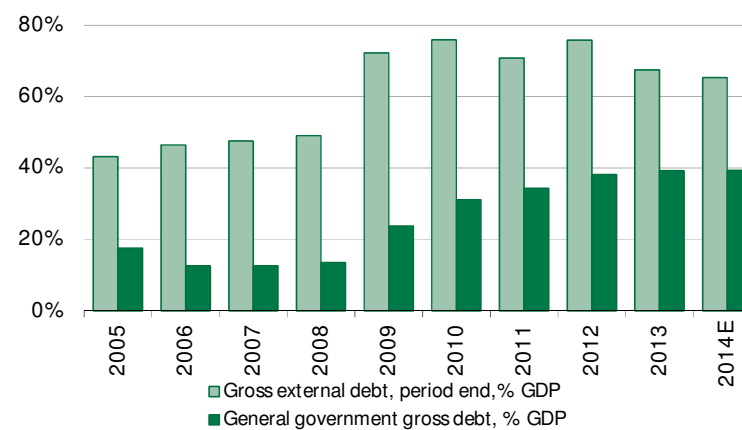
Romania: gradual external rebalancing helps deleveraging

Romanian external balance



Source: Romanian Finance Ministry

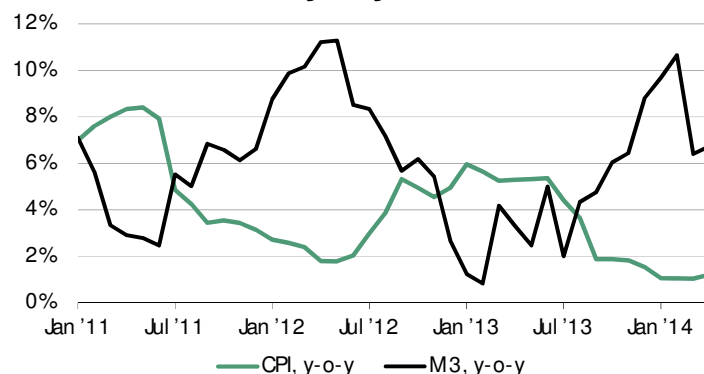
Romanian general government and external debt, \$ bln



Source: Romanian National Bank

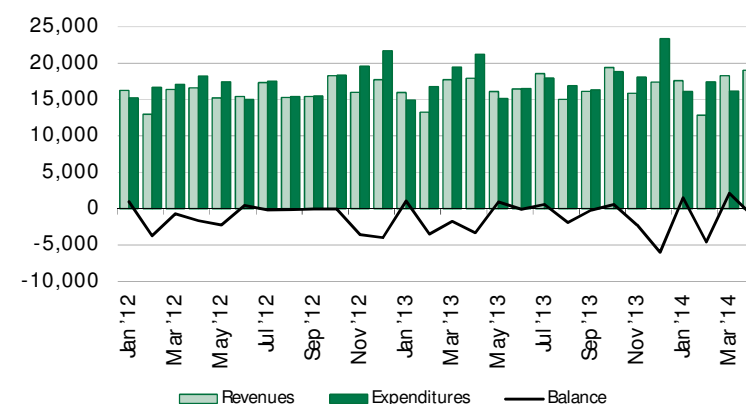
Romania: budget deficit remains moderate as disinflation (amid abundant liquidity) is offset by strong growth

M3 and inflation, y-o-y



Source: Romanian National Bank

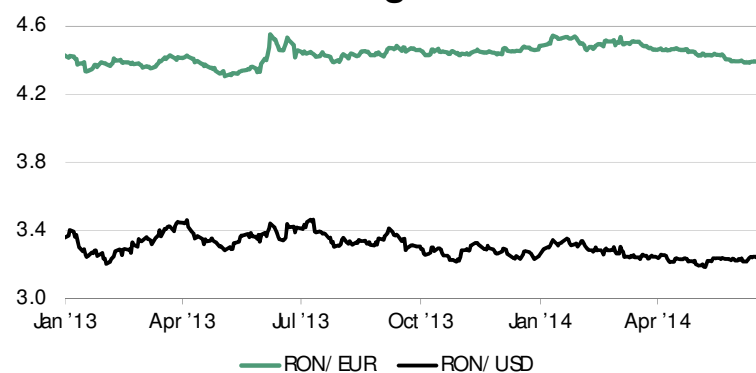
Central government budget execution, RON mln



Source: Romanian National Bank

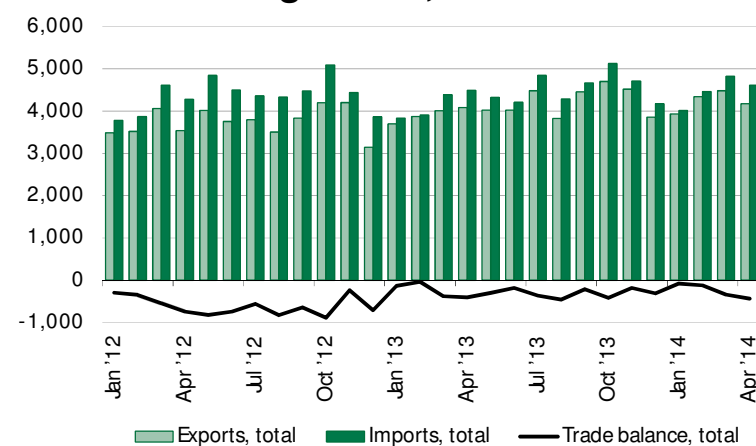
Romania: currency appreciates, but balance of payments remains stable...

Nominal RON exchange rate



Source: Romanian National Bank

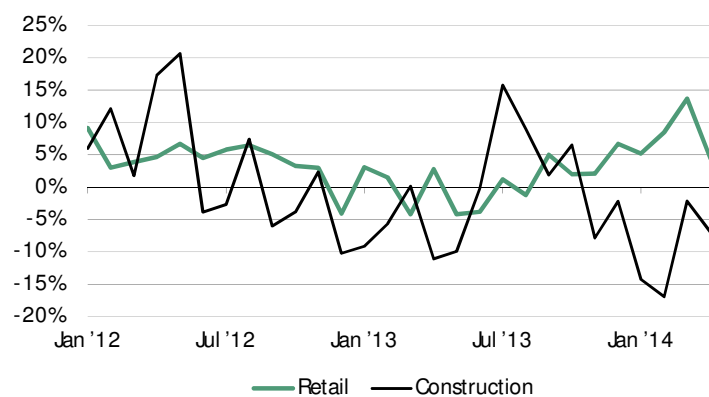
Romanian foreign trade, EUR mln



Source: Romanian National Bank

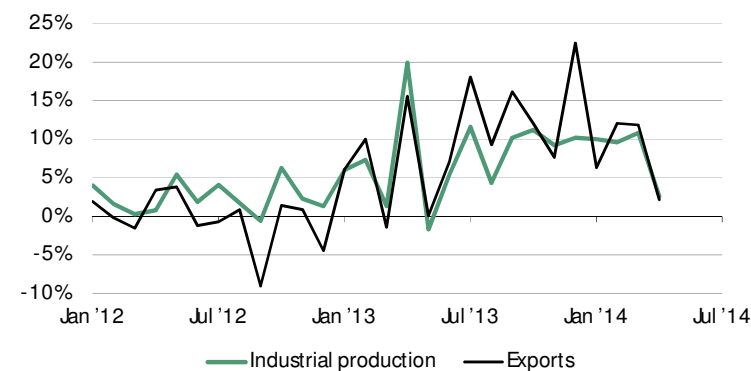
... as exports rise driven by strong industrial growth

Romanian retail and construction works, y-o-y



Source: Romanian National Bank

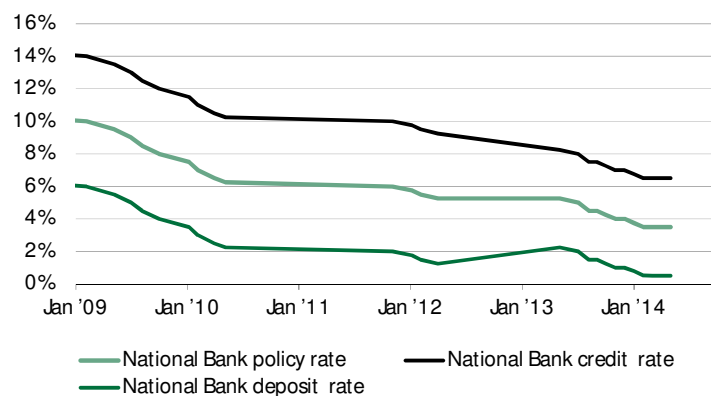
Industrial output and export are correlated



Source: Romanian National Bank

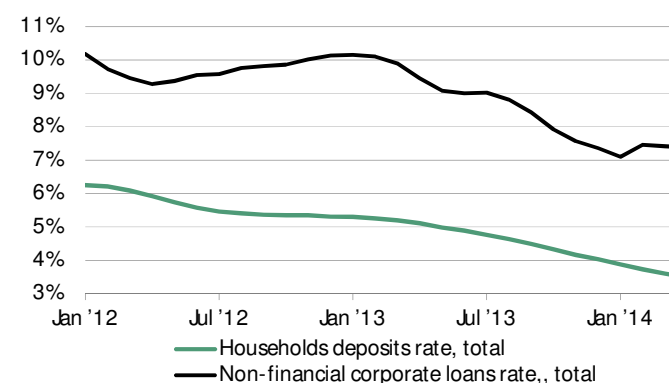
Romania: rates go down as the economy disinflates

Money market rates



Source: Romanian National Bank

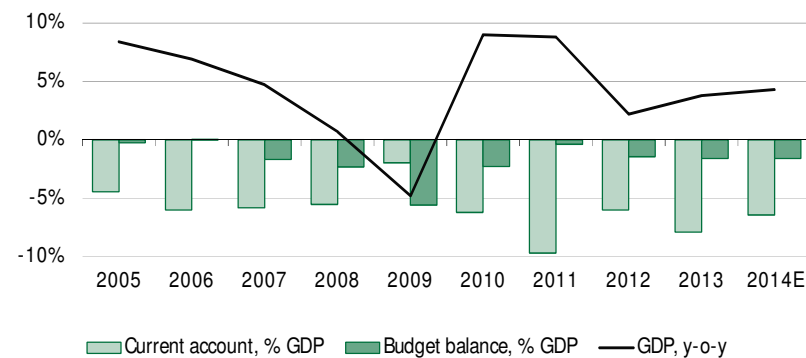
Retail loans rates



Source: Romanian National Bank

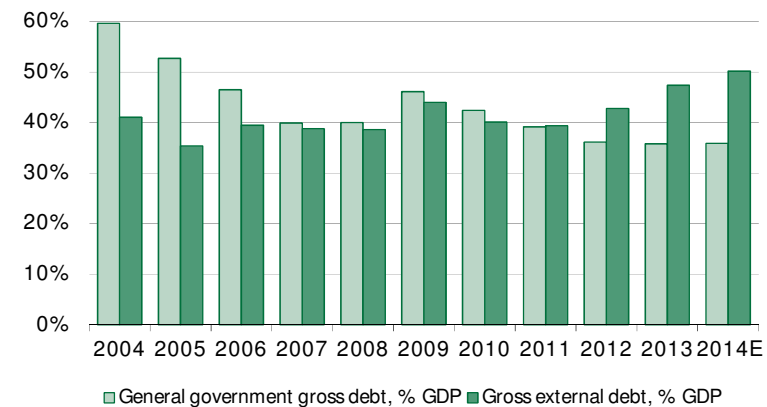
Medium-term risks in Turkey remain high, as the current account deficit is still significant, inflation is high and external debt is rising

Turkish external balance



Source: Central Bank of Turkey

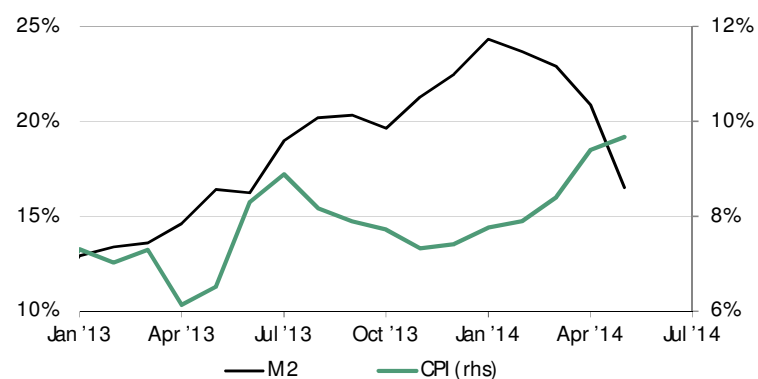
Turkish general government and external debt, \$ bln



Source: Central Bank of Turkey

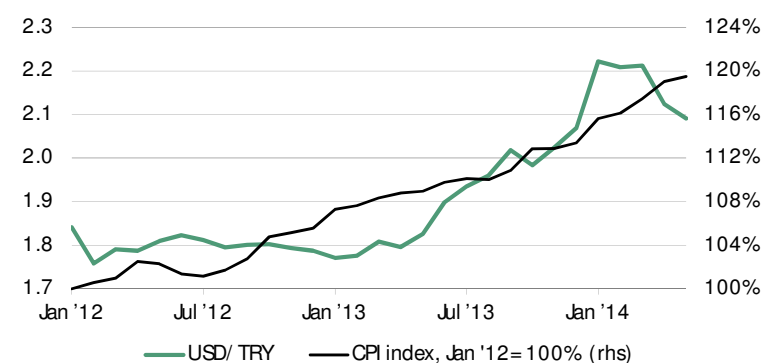
Turkey: inflation accelerated as the currency weakened

Turkish M2 and inflation, y-o-y



Source: Central Bank of Turkey

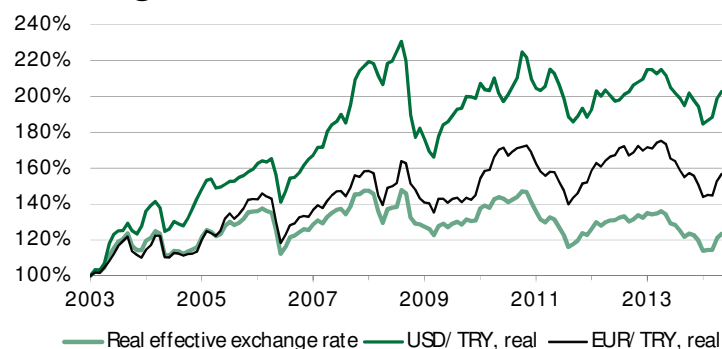
Nominal TRY exchange rate and inflation



Source: Central Bank of Turkey

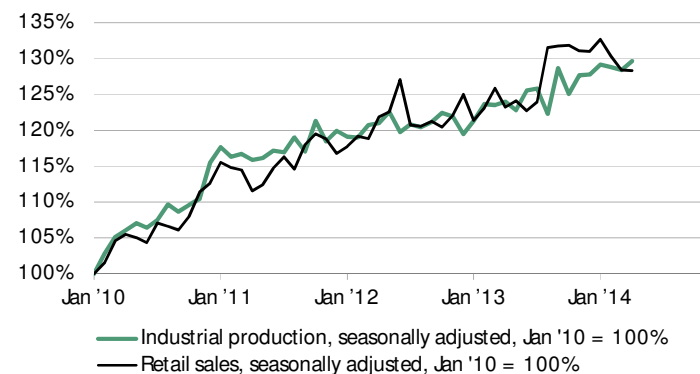
Turkey: real exchange rate did not appreciate much in recent years, which supported industrial growth

REER TRY and calculated real exchange rates



Source: Central Bank of Turkey

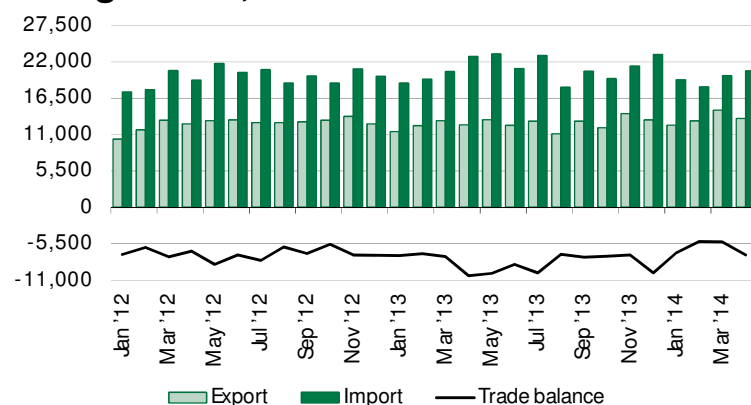
Turkish industrial production and retail



Source: Turkish Statistical Institute

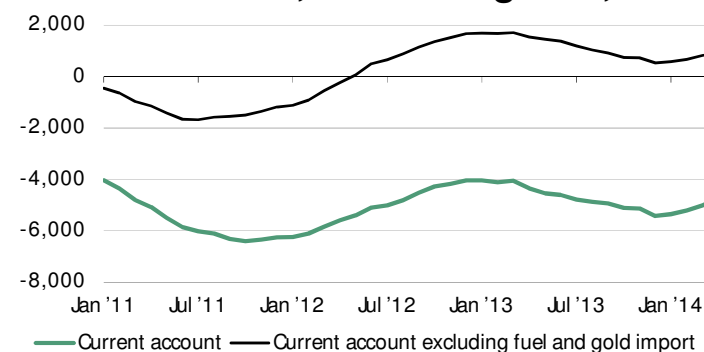
Turkey: external rebalancing is on track, but the trade deficit remains high as the current account deficit is still significant

Foreign trade, \$ mln



Source: Central Bank of Turkey

Current account, 12m rolling data, \$ mln



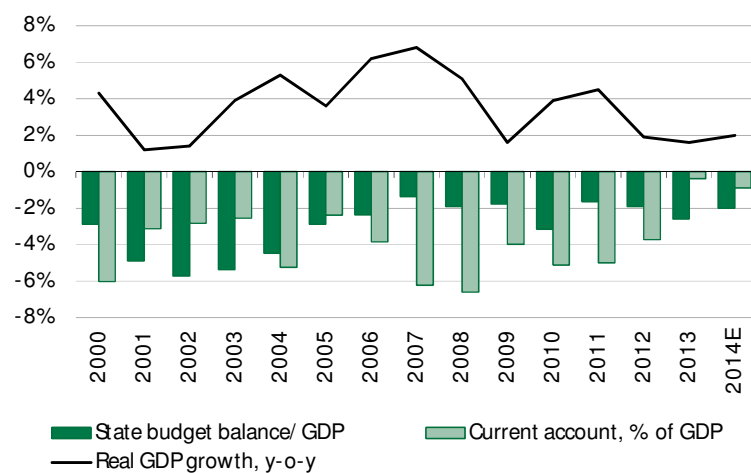
Source: Central Bank of Turkey

Poland and Bulgaria: two different stories

- The Polish economy is growing like a DM economy, while Bulgaria is still in a search of its new growth model.
- As opposed to many other countries, Poland was able to avoid recession in 2008-09, and continues to demonstrate sustainable growth, albeit the threat of deflation exists.
- Polish economic growth is expected to accelerate this year, supported by a rebound in construction.
- Consistent and strong macroeconomic policy kept the country's debt/GDP ratios at bay during the crisis, and contributed to steady deleveraging in recent years.
- Bulgaria's economic growth remains slow, and after a sharp correction in 2009, the economy saw little restructuring in recent years. There has been deflation since mid-2013, but economic growth is set to accelerate this year to around 1.5%, which may somehow offset the negative impact of deflation on the budget.
- Bulgaria's industrial performance improved in 2013-14, but domestic demand has weakened in recent months.

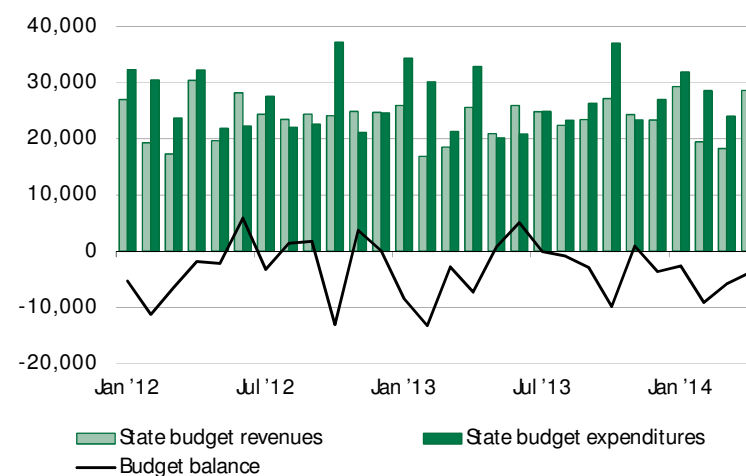
Poland: sustainable growth amid sound macroeconomic policy

Polish economic growth is remains stable as deficits shrink



Source: Polish Finance Ministry

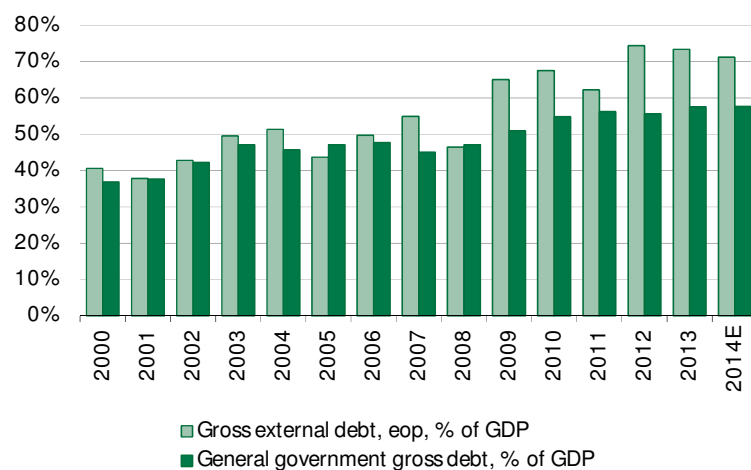
Polish state budget execution, PLN mln



Source: Polish Finance Ministry

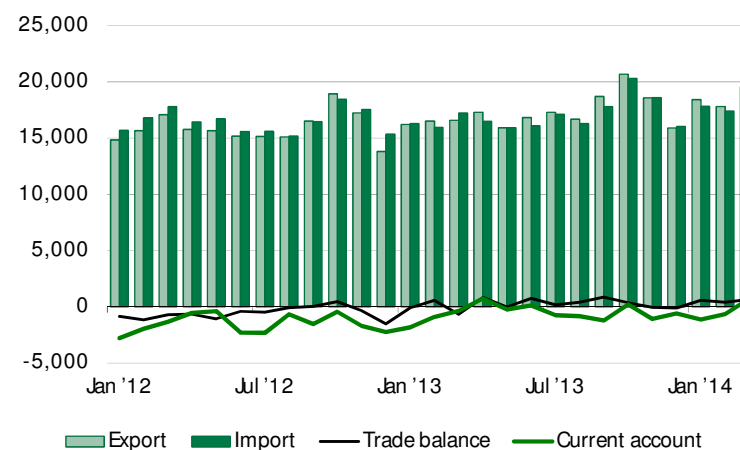
Poland: steady external deleveraging as the balance of payments remains strong

Polish foreign debt is not high compared with other Eurozone countries



Source: Polish Finance Ministry

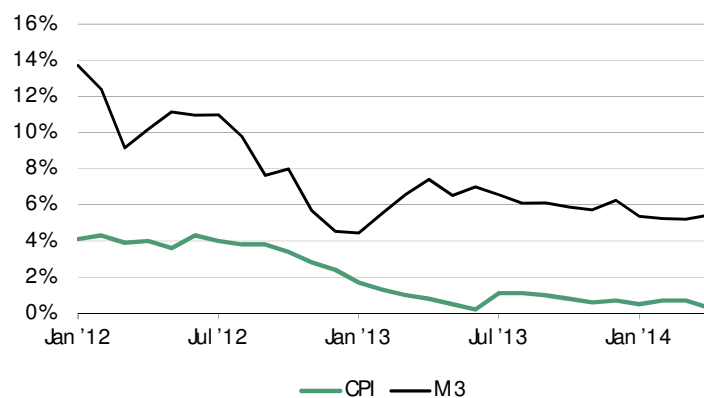
Polish balance of payments, \$ mln



Source: Polish National Bank

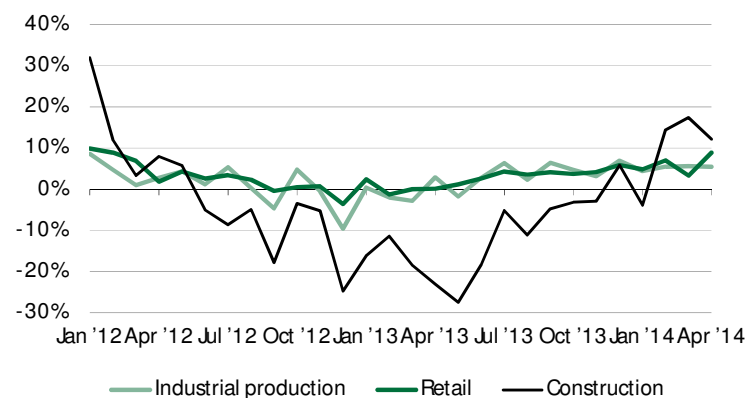
Poland: growth accelerates while threat of deflation persists

Polish inflation decelerates, but not yet a deflation, y-o-y



Source: Polish Finance Ministry

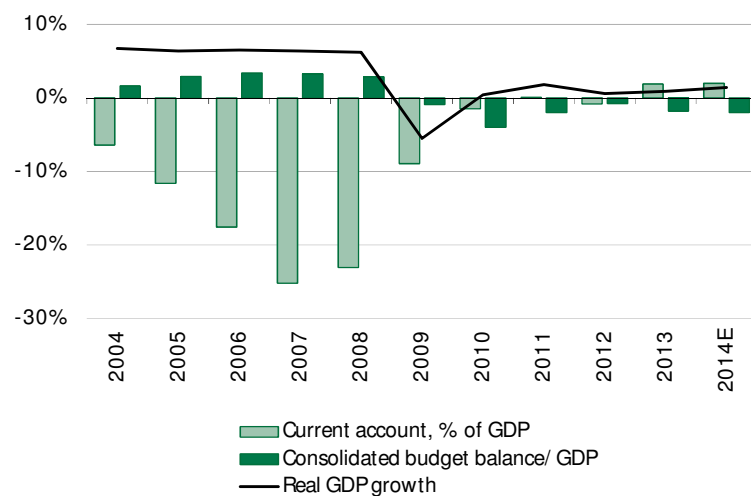
Polish main economic indicators, y-o-y



Source: Polish Statistical Office

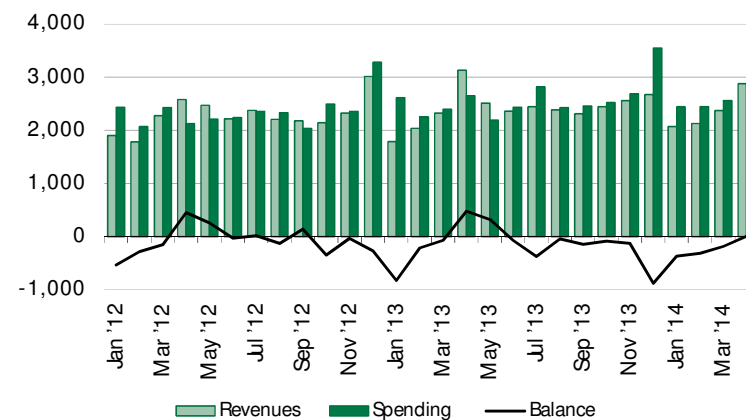
Bulgaria: economic growth remains slow, but the budget deficit is still moderate

Bulgarian external balance is improving



Source: Bulgarian Finance Ministry

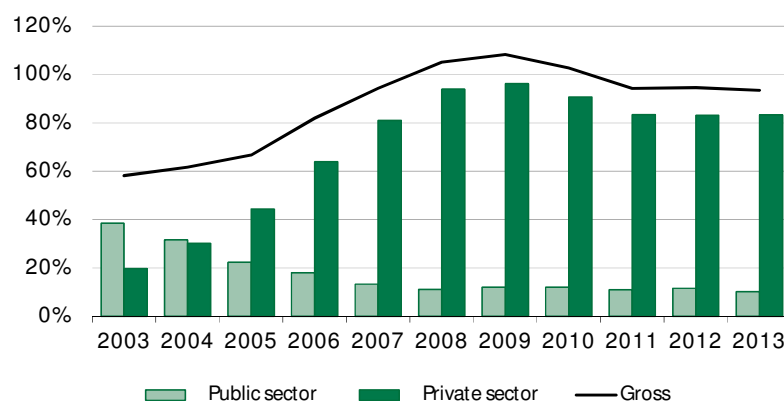
Bulgarian consolidated budget execution, BGN mln



Source: Bulgarian Finance Ministry

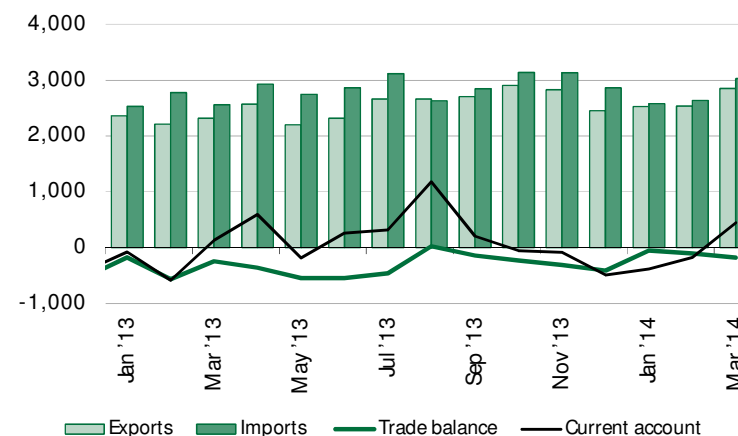
Bulgaria: foreign debt/GDP ratio has stabilized and the balance of payments remains manageable

Bulgarian external debt by sector, % of GDP



Source: Bulgarian Finance Ministry

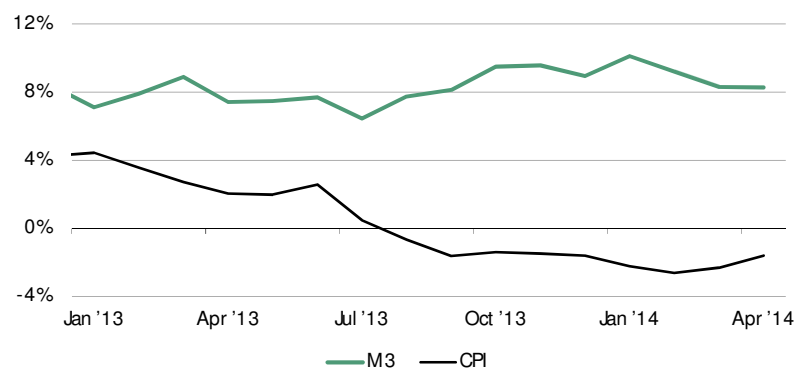
Bulgarian balance of payments, \$ mln



Source: Bulgarian National Bank

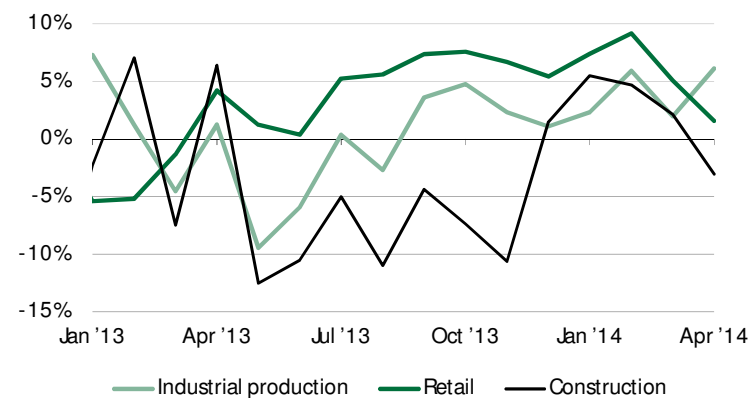
Bulgaria: deflation and slow growth may hit the budget

Bulgarian inflation and monetary aggregates, y-o-y



Source: Bulgarian National Bank

Bulgarian main economic indicators, y-o-y



Source: Bulgarian National Bank

Senior Management

**Member of the Management Board,
Senior Vice President**

Aleksandr Bazarov

**Head of Global Markets Department,
Managing Director**

Maxim Safonov

Chief Economist, Managing Director

Evgeny Gavrilencov

Research Department

+7 (495) 258 0511

**Head of Research
Head of FI Research**

Paolo Zaniboni
Alexander Kudrin

+7 (495) 787 2381
+7 (495) 933 9847

Strategy

Chief Strategist
Strategist

Kingsmill Bond, CFA
Andrey Kuznetsov

+7 (495) 933 9886
+7 (495) 933 9868

Economy

Senior Economist
Economist
Economist

Anton Stroutchenevski
Natalia Suseeva
Sergei Konygin

+7 (495) 933 9843
+7 (495) 258 0511
+7 (495) 933 9848

Oil and Gas

Senior Analyst
Senior Analyst
Analyst

Oleg Maximov
Alex Fak
Valery Nesterov

+7 (495) 933 9830
+7 (495) 933 9829
+7 (495) 933 9832

Metals and Mining, Chemicals

Analyst
Assistant Analyst

Irina Lapshina
Alexander Levinskiy

+7 (495) 933 9852
+7 (495) 258 0511

Financials

Senior Analyst
Assistant Analyst

Andrew Keeley
Andrey Pavlov-Rusinov

+44 (20) 7936 0439
+7 (495) 933 9817

Telecoms, Media and Internet

Senior Analyst
Assistant Analyst

Anna Lepetukhina
Maria Sukhanova

+7 (495) 933 9835
+7 (495) 933 9856

IT

Senior Analyst
Senior Analyst
Assistant Analyst

Julia Gordeyeva, CFA
Igor Vasilyev
Ivan Belyaev

+7 (495) 933 9846
+7 (495) 933 9842
+7 (495) 933 9853

Consumer

Senior Analyst
Analyst

Mikhail Krasnoperov
Artur Galimov

+7 (495) 933 9838
+7 (495) 933 9833

Utilities

Senior Analyst
Analyst

Alexander Kotikov
Andrey Trufanov

+7 (495) 933 9841
+7 (495) 933 9831

Real Estate, Construction

Senior Analyst
Senior Analyst
Assistant Analyst

Julia Gordeyeva, CFA
Igor Vasilyev
Ivan Belyaev

+7 (495) 933 9846
+7 (495) 933 9842
+7 (495) 933 9853

Transport, Industrials

Senior Analyst
Senior Analyst
Assistant Analyst

Igor Vasilyev
Julia Gordeyeva, CFA
Ivan Belyaev

+7 (495) 933 9842
+7 (495) 933 9846
+7 (495) 933 9853

FICC Strategy

Head of FICC Research
Chief Strategist FX/IR
Senior Strategist FI
Strategist/Quant FX/IR
Strategist Commodities
Assistant Analyst

Alexander Kudrin
Tom Levinson
Vladimir Pantyushin
Iskander Abdullaev
Guennadi Andrianov
Alexander Golinsky

+7 (495) 933 9847
+7 (495) 933 9858
+7 (495) 933 9851
+7 (495) 787 2346
+7 (495) 787 2381
+7 (495) 258 0511

Fixed Income Credit Research

Senior Credit Analyst
Senior Credit Analyst
Credit Analyst
Assistant Analyst

Alexey Bulgakov
Dmitry Poliakov, CFA
Sergey Goncharov
Nikolay Minko

+7 (495) 933 9866
+7 (495) 933 9836
+7 (495) 933 9854
+7 (495) 933 9857

In accordance with US SEC Regulation AC, US regulatory disclosures and analyst certification can be found at <http://www.troika.ru/eng/research/disclosure.wbp>.

This research report is prepared by Sberbank CIB or its affiliate named herein and provides general information only. Neither the information nor any opinion expressed constitutes a recommendation, an offer or an invitation to make an offer, to buy or sell any securities or other investment or any options, futures or derivatives related to such securities or investments. It is not intended to provide personal investment advice and it does not take into account the specific investment objectives, financial situation and the particular needs of any specific person who may receive this report. Investors should seek financial advice regarding the appropriateness of investing in any securities, other investment or investment strategies discussed or recommended in this report and should understand that statements regarding future prospects may not be realized.

Investors should note that income from such securities or other investments, if any, may fluctuate and that price or value of such securities and investments may rise or fall. Accordingly, investors may receive back less than originally invested. Past performance is not necessarily a guide to future performance.

Any information relating to the tax status of financial instruments discussed herein is not intended to provide tax advice or to be used by anyone to provide tax advice. Investors are urged to seek tax advice based on their particular circumstances from an independent tax professional.

Foreign currency rates of exchange may adversely affect the value, price or income of any security or related investment mentioned in this report. In addition, investors in securities such as ADRs or GDRs, whose values are influenced by the currency of the underlying security, effectively assume currency risk.

The information contained herein has been obtained from, and any opinions herein are based upon, sources believed to be reliable, but no representation is made that it is accurate or complete and it should not be relied upon as such. All such information and opinions are subject to change without notice.

From time to time, Sberbank CIB or its affiliates or the principals or employees of its affiliates may have or have had positions or derivative positions in the securities or other instruments referred to herein or make or have made a market or otherwise act or have acted as principal in transactions in any of these securities or instruments or may provide or have provided investment banking or consulting services to or serve or have served as a director or a supervisory board member of a company being reported on herein.

Sberbank CIB maintains strict internal policies, which are designed to manage any actual or potential conflicts of interest from harming the interests of investors.

Further information on the securities referred to herein may be obtained from Sberbank CIB upon request.

This report may not be reproduced, copied nor extracts taken from it, without the express written consent of Sberbank CIB.

For residents of the United States: This research report is being distributed in the United States by SBERBANK CIB USA, INC., which accepts responsibility for the contents hereof. Any U.S. person receiving this report who wishes to effect transactions in any securities referred to herein should contact SBERBANK CIB USA, INC., not its affiliate. Further information on the securities referred to herein may be obtained from SBERBANK CIB USA, INC. upon request.

For residents of the United Kingdom and rest of Europe: Except as may be otherwise specified herein, this research report is communicated to persons who are qualified as eligible counterparties or professional clients (as defined in the FSA Rules) and is made available to such persons only. The information contained herein is not intended for, and should not be relied upon by, retail clients (as defined in the FSA Rules).