
IX Российский конгресс Private Equity

Отраслевая карта private equity сделок в
период кризиса

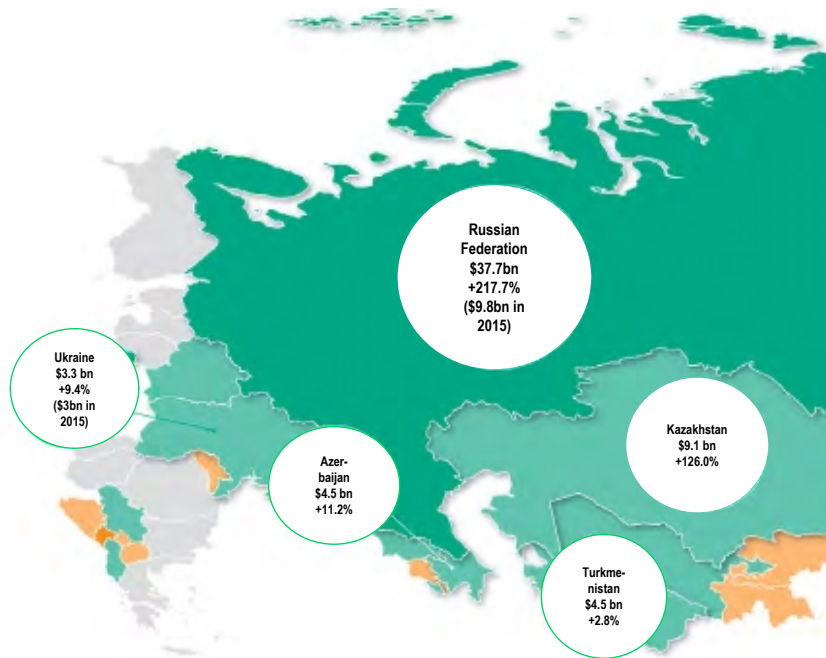
Москва, 19 сентября 2017 г.

Debevoise
& Plimpton

UNCTAD World Investment Report 2017: FDI Flows

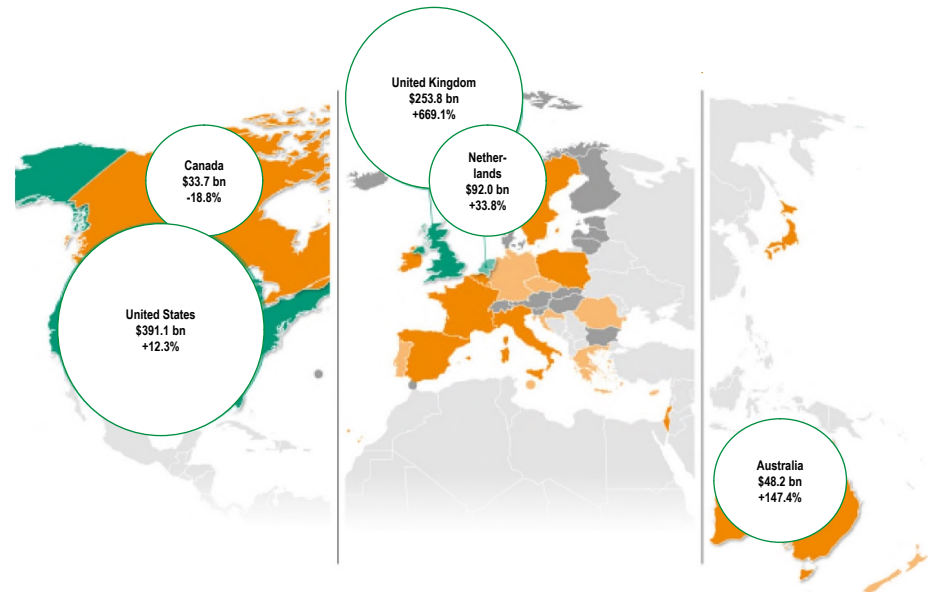
TRANSITION ECONOMIES

FDI flows, top 5 host economies, 2016
(Value and change)



DEVELOPED ECONOMIES

FDI flows, top 5 host economies, 2016
(Value and change)



Source: ©UNCTAD.

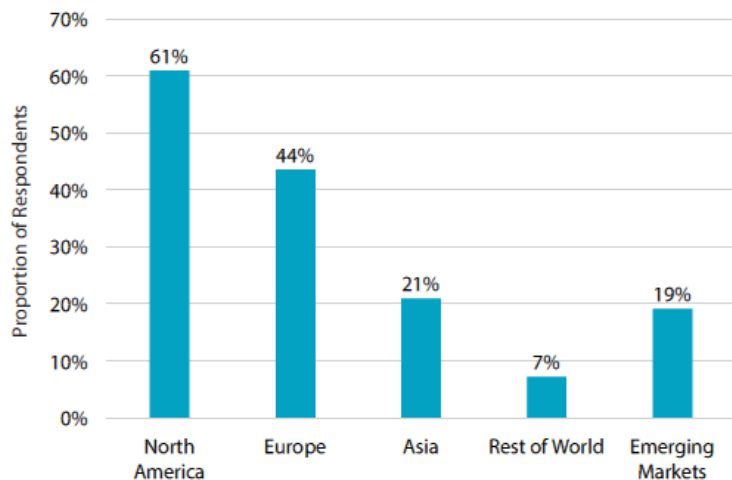
Note: The boundaries and names shown and the designations used on this map do not imply official endorsement or acceptance by the United Nations.

FDI Inflows to the Russian Federation

- FDI flows were equal to record \$76 bln in 2008, \$53 bln in 2013, \$9.8 bln in 2015 and \$37.7 in 2016
- Continue to be affected by trade restrictions, etc. introduced since 2014
- Improvement in export performance in both oil and non-oil products, in part due to some stabilization in oil prices
- According to the report, growth is largely attributed to privatization of state-owned companies
- Notable deals
 - Sale of 19.5% in Rosneft for \$11 bln
 - Sale of 39% (24%+15%) of Vankorneft for \$2bln and \$1.3bln
- Reinvested earnings by investors rose from \$11 bln to \$18 bln

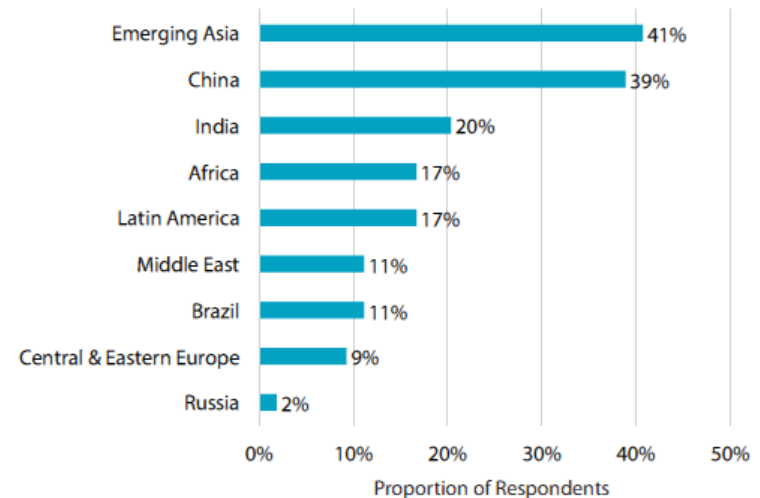
Regions Investors View as Presenting Best Opportunities

Regions Investors View as Presenting the Best Opportunities*



Source: Preqin Investor Interviews, December 2016

Countries and Regions within Emerging Markets that Investors View as Presenting the Best Opportunities*

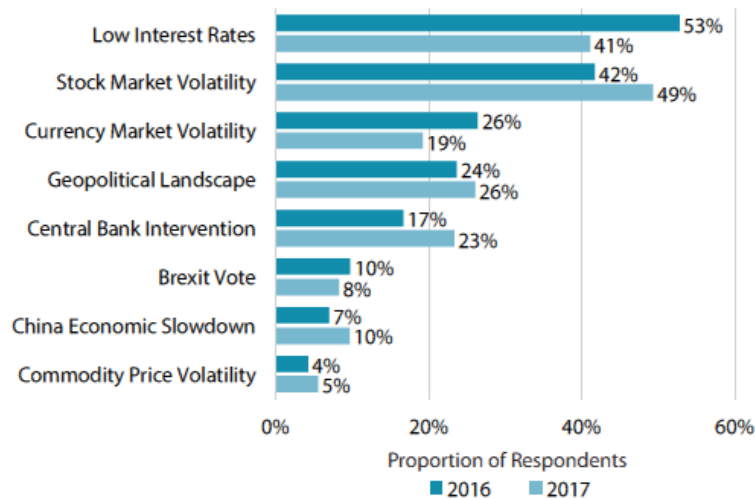


Source: Preqin Investor Interviews, December 2016

* 2017 Preqin Global Private Equity & Venture Capital Report

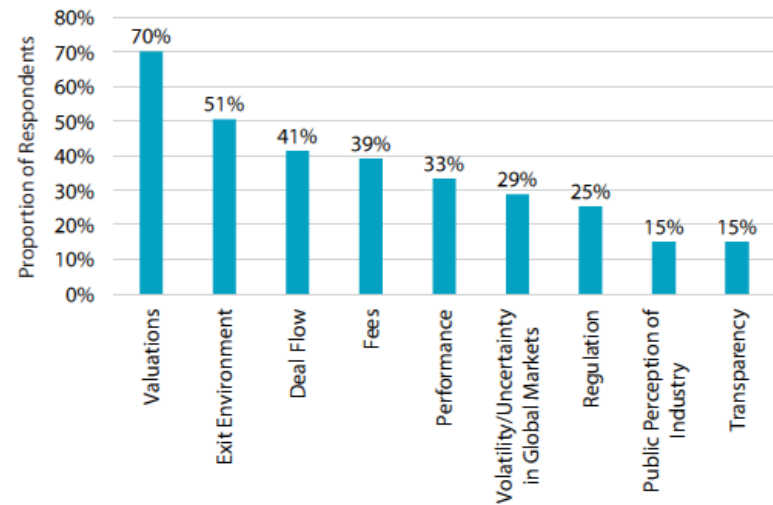
Investor Views: Macroeconomic Factors Having an Impact on PE Portfolios and Key Issues for 2017

Investor Views on the Macroeconomic Factors that Had the Biggest Impact on Their Private Equity Portfolios in 2016 vs. Predictions in 2017*



Source: Preqin Investor Interviews, December 2016

Investor Views on the Key Issues Facing Private Equity in 2017 *



Source: Preqin Investor Interviews, December 2016

* 2017 Preqin Global Private Equity & Venture Capital Report

PE / VC Fund Managers' Industry Preferences for Underlying Investments

PE Activity by Sector in 2016*

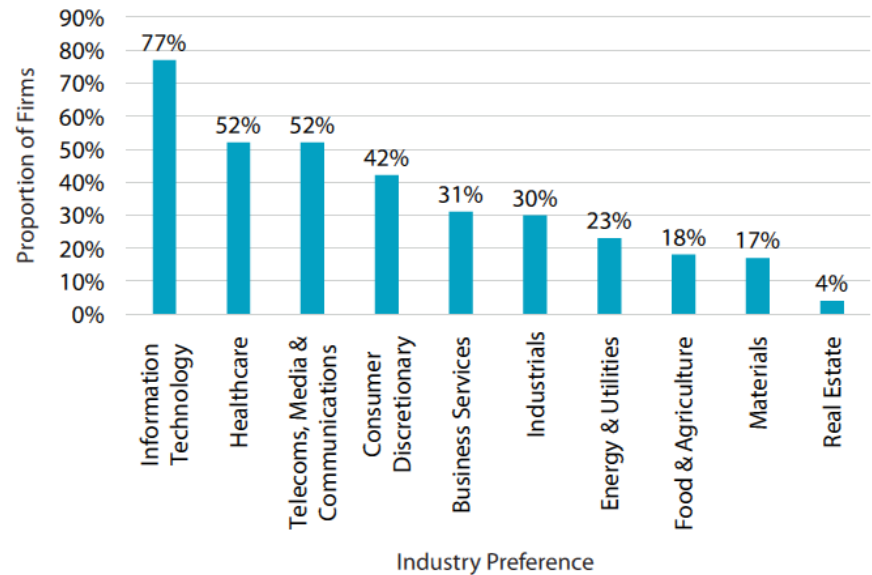
- Tech, Media & Telecom
- Energy, Mining & Utilities
- Industrials & Chemicals
- Business Services
- Consumer

Top PE Sub-Sectors*

- Energy (13.21%)
- Computer Software (12.48%)
- Services (Other) (7.69%)
- Industrial Products & Services (5.67%)
- Utilities (5.57%)
- Internet / E-Commerce (5.57%)
- Transportation (5.12%)
- Financial Services (5.07%)
- Other (39.63%)

* Source: *MergerMarket*

VC Fund Managers' Industry Preferences for Underlying Investments**



Source: *Preqin Private Equity Online*

** 2017 *Preqin Global Private Equity & Venture Capital Report*

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