

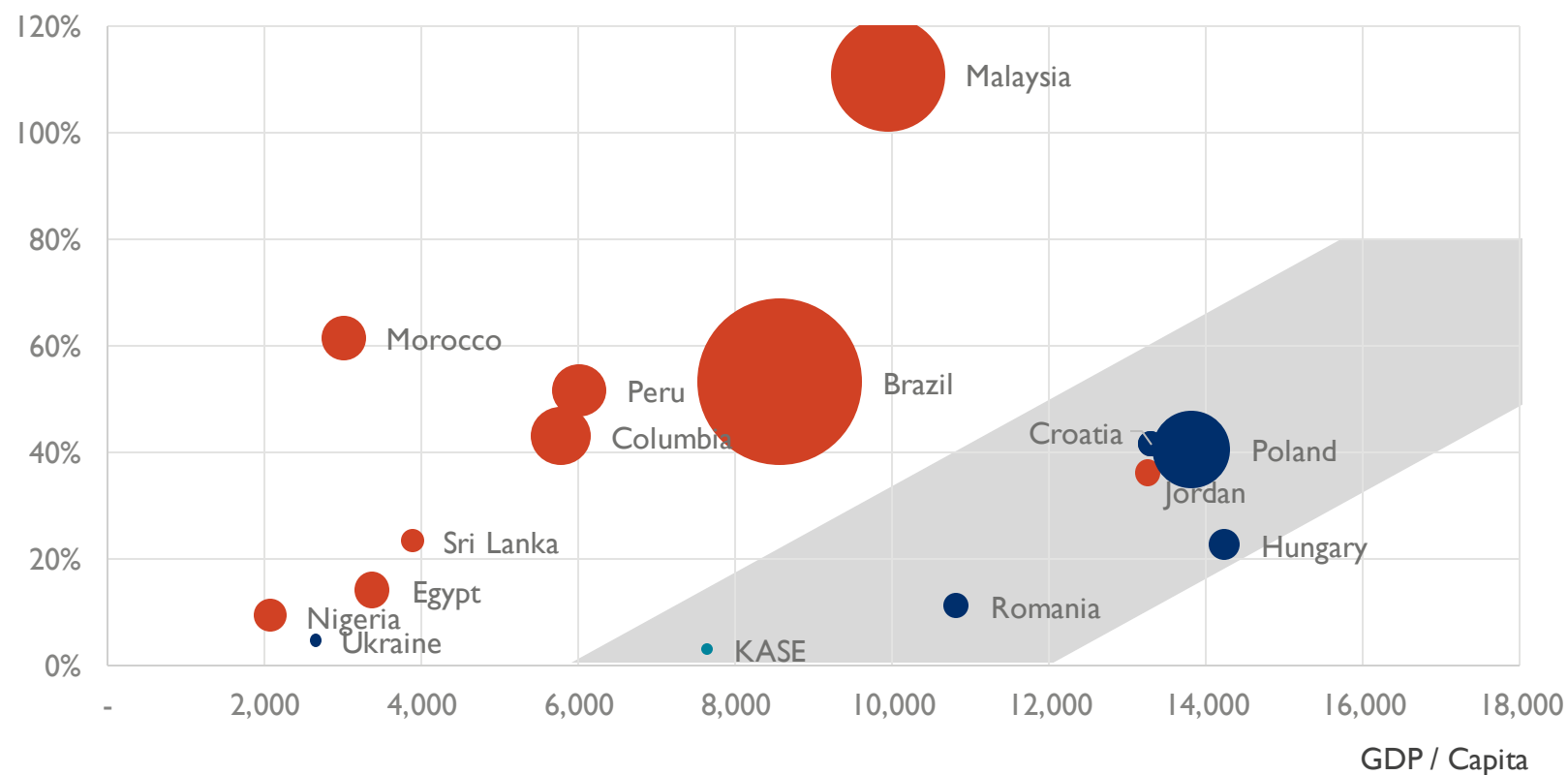
# AIX – THE NEW GATEWAY FOR INVESTING IN CENTRAL ASIA

March 2019



# UNDERDEVELOPED CAPITAL MARKETS

Market Cap / GDP



Source: WFE, CIA World Factbook

# DRIVERS – DEBT AND EQUITY

## Regulatory environment

- Increasing compliance costs for global investors
- Disadvantages smaller markets with unfamiliar legal and/or regulatory systems

## Limited offshore participation in the domestic market

- Lack of intermediaries Liquidity limited in offshore Tenge market

## Small, split liquidity pools

- Liquidity breeds liquidity
- Two small markets less than one combined

.. but known demand for sovereign, higher rated paper

# AIX HAS BEEN BUILT TO ATTRACT GLOBAL INVESTORS



## **Governing Law**

- Special legal regime within Kazakhstan established by the Constitutional Statute and based on the principles of English law;
- Established infrastructure: AIFC Court, International Arbitration Centre, mediation;

## **Regulation**

- Independent regulator, AFSA, modeled on the UK's FCA;
- Market rules modeled on the UKLA and DIFC;
- UK HM Revenue & Customs (HMRC) 'recognized stock exchange' status under section 1005 Income Tax Act 2007;



## **Trading**

- Nasdaq Trading platform - deployed at over 35 Exchanges worldwide;
- Based on the industry standard FIX protocol;
- Market data in ITCH and FIX protocols;
- Nasdaq's SMARTS system for Market Surveillance;

## **Post-Trade**

- Post-trade settlement and depositary by Avenir Technologies;
- Settlement cycle - T+2, BIS Model 2 (gross securities and cash settlements);

# A NETWORK OF BROKERS AND CUSTODIANS IN PLACE

## BROADER REACH BEING DEVELOPED

### AIX Trading members

#### Local brokers

- 13 local brokers including
- SkyBridge Invest
  - BCC Invest
  - Halyk Finance
  - Freedom Finance

#### International brokers

- 2 International brokers
- CICC Hong Kong Securities
  - Shenwan Hongyun Securities Hong Kong
  - Wood&Co

### Market makers

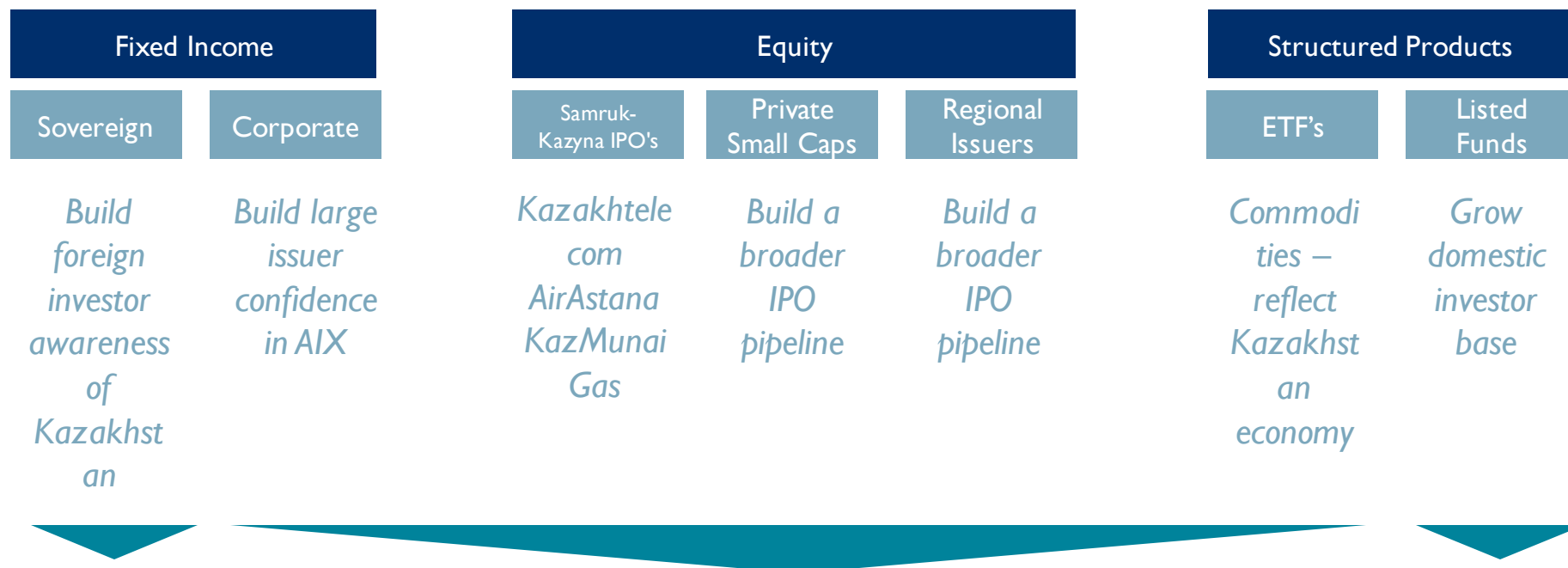
- CICC Hong Kong Securities
- Freedom Finance

### AIX CSD custodians

- Rosbank
- Bank CenterCredit
- Sberbank

Two additional international brokers and  
2 global custodians expected by the end of Q2 2019

# BUILDING KAZAKH STORY



“Raising global awareness”

“Developing the Kazakh Story”

“Raising local awareness”



## Contacts

Assel Kulisheva

Head of Market Development

Telephone: +7 717 223 5367

Email: [a.kulisheva@aix.kz](mailto:a.kulisheva@aix.kz)

Nurkhat Kushimov

Head of Issuers Regulation and  
Compliance

Telephone: +7 717 223 5312

Email: [n.kushimov@aix.kz](mailto:n.kushimov@aix.kz)