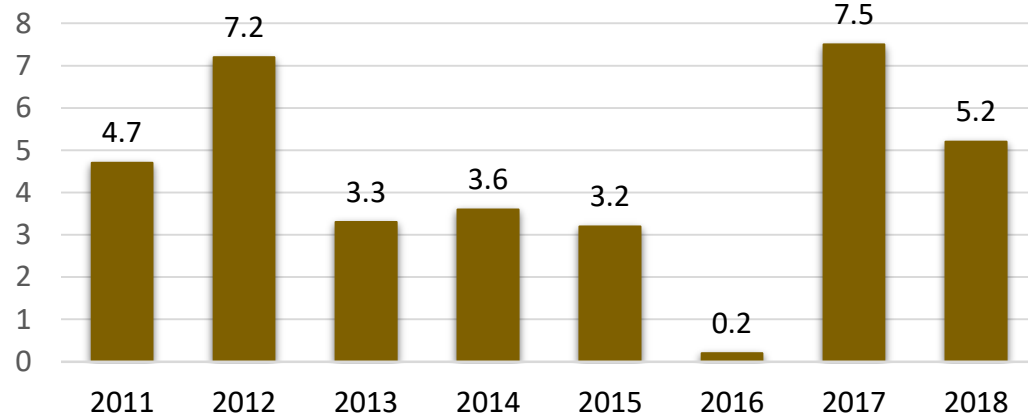




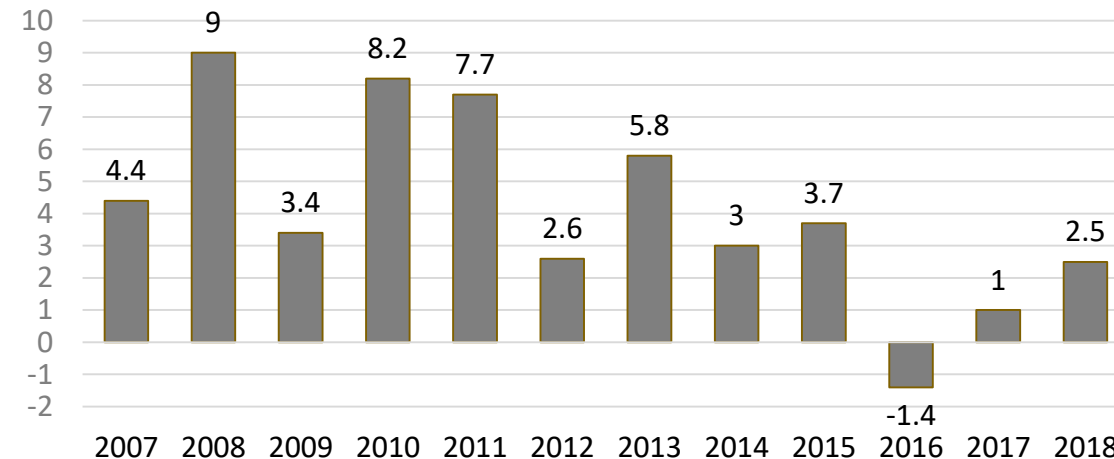
ARMENIAN DEBT MARKET

Macroeconomic Overview

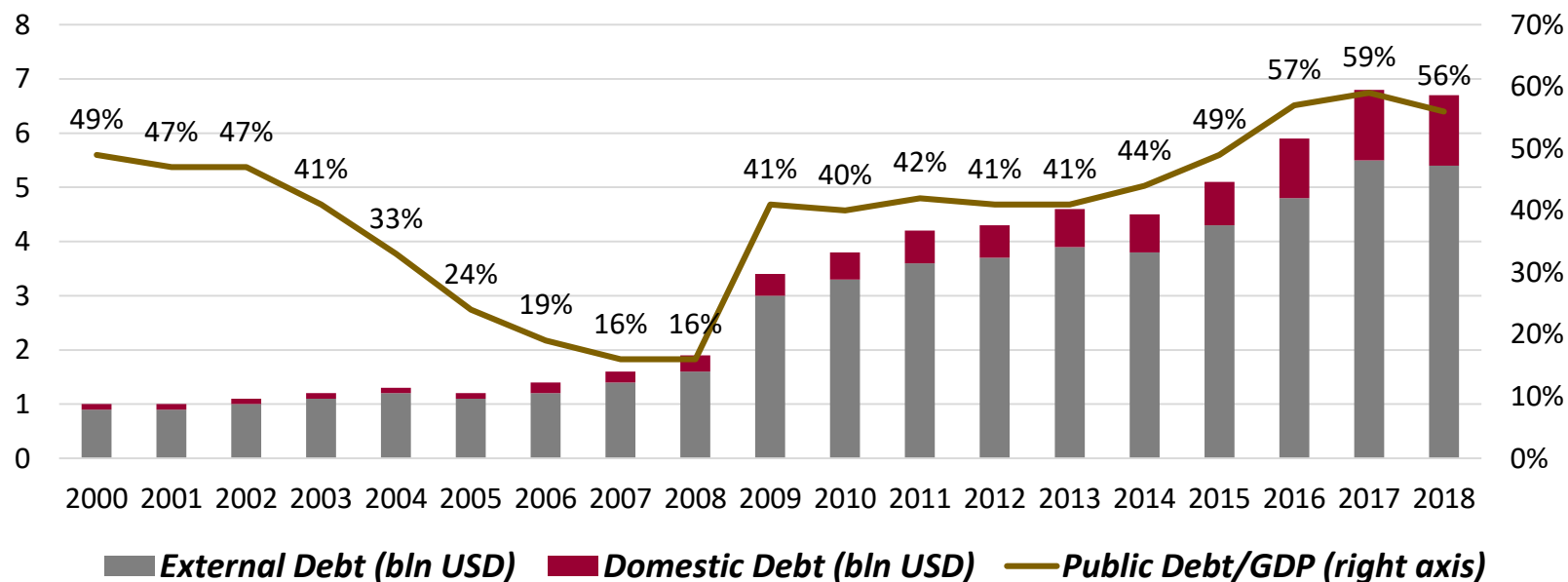
Gross Domestic Product Growth Rate (YoY, %)



Consumer Price Index, (YoY %)



Public Debt

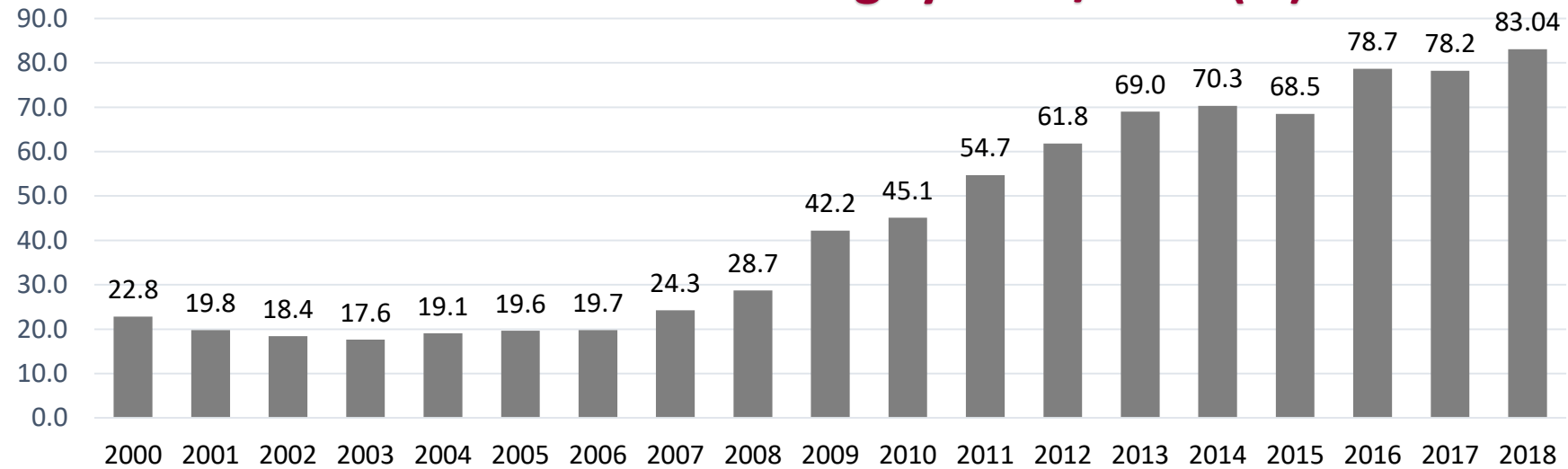


Country Rating

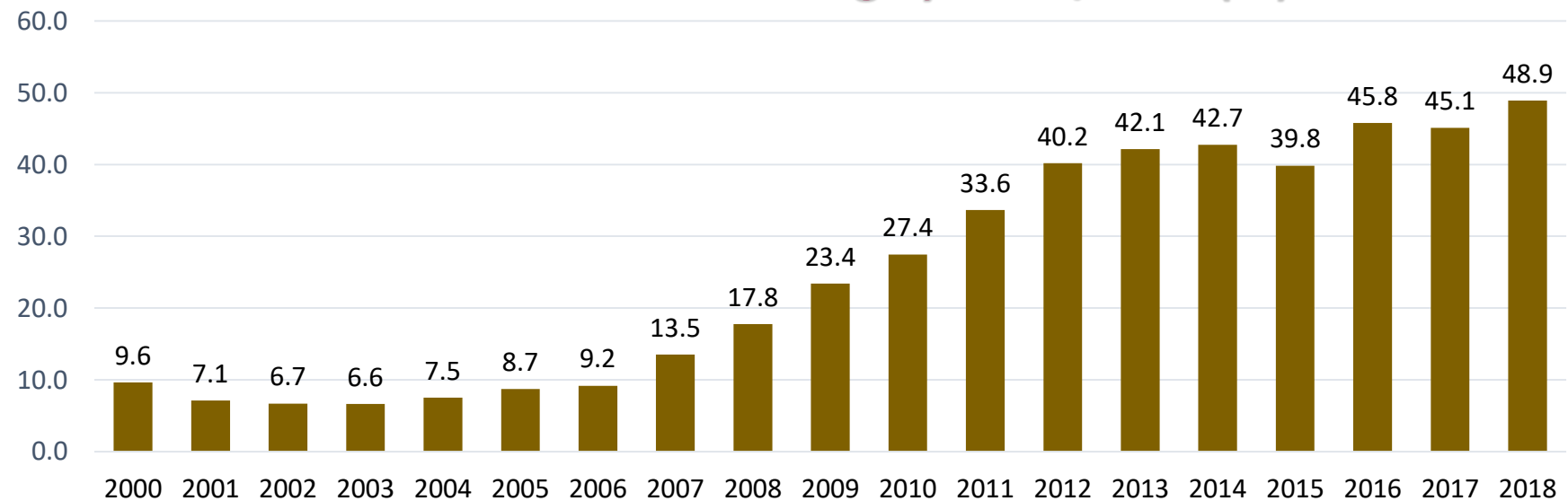
	Rating	Outlook	Date
Moody's	B1	Positive	Mar 09 2018
	B1	Stable	Mar 18 2016
	Ba3	Negative	Jan 15 2015
	Ba2	Stable	Aug 20 2013
	Ba2	Negative	Aug 14 2008
	Ba2	Stable	Jul 25 2006
Fitch	B+	Positive	Dec 15 2017
	B+	Stable	Jan 30 2015
	BB-	Stable	Nov 21 2011
	BB-	Stable	Aug 13 2009
	BB	Stable	Jul 03 2008
	BB-	Positive	May 01 2007
	BB-	Stable	Jun 05 2006

Bank Assets and Loans to GDP

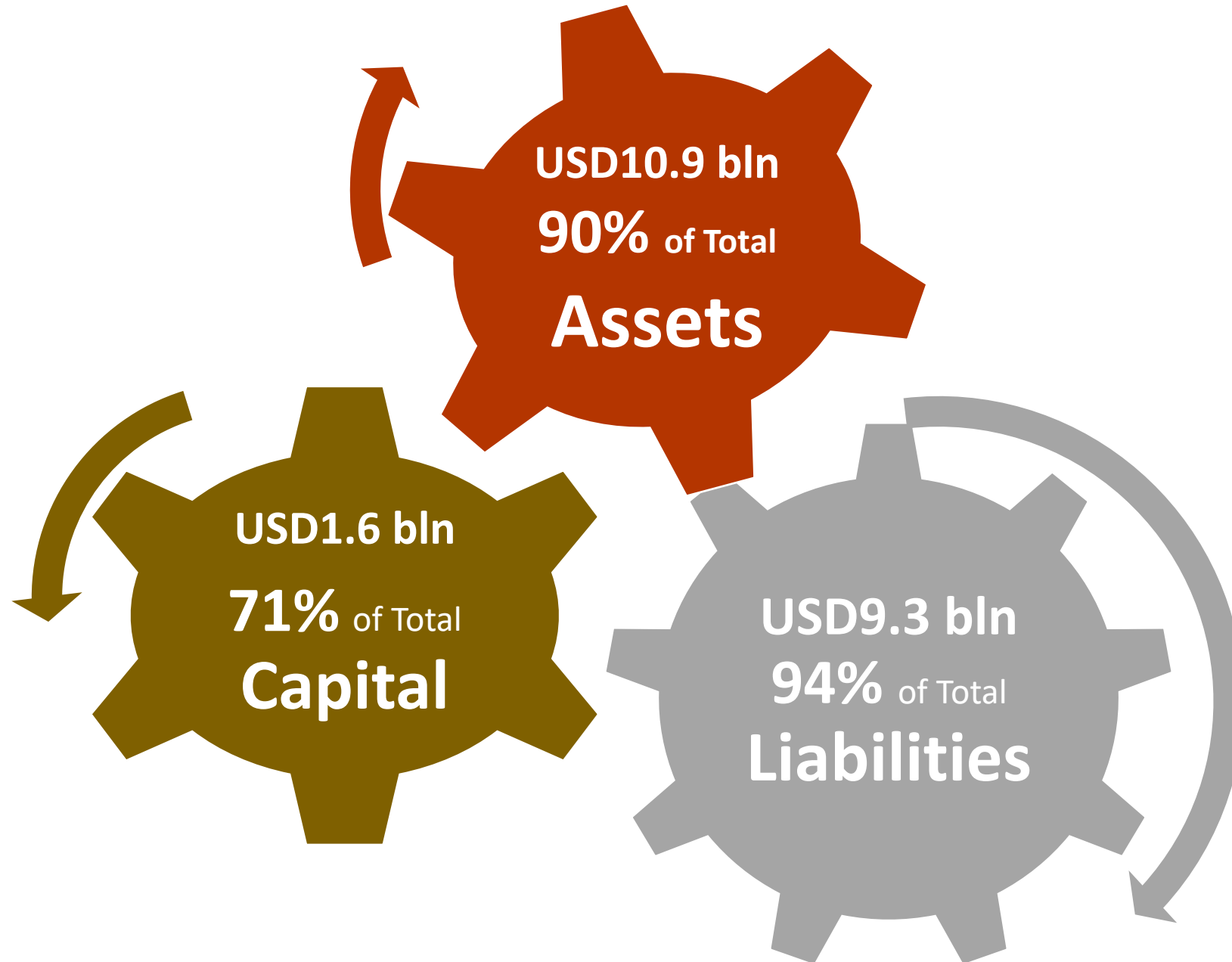
Total assets of banking system / GDP (%)



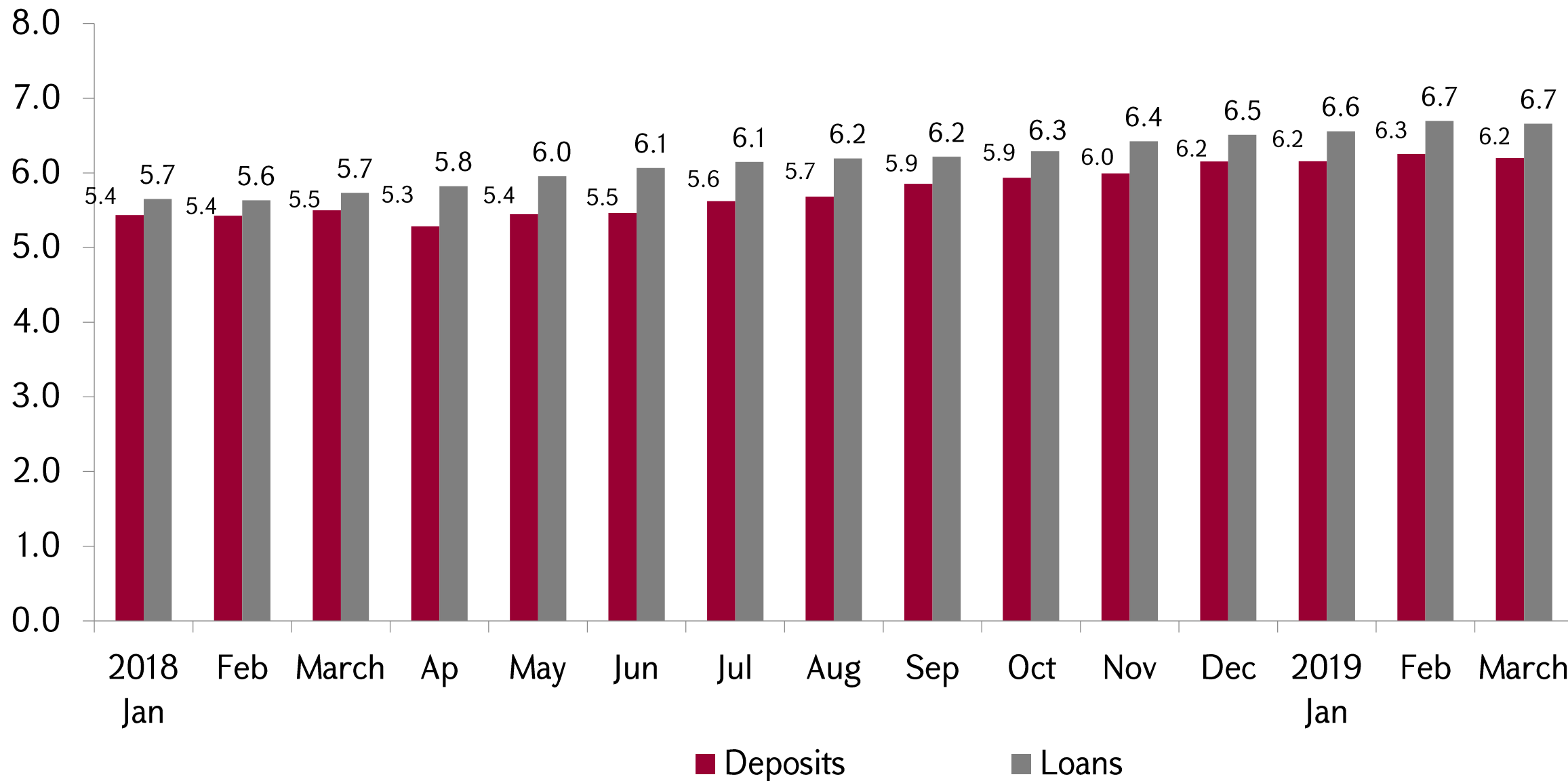
Total loans of banking system / GDP (%)



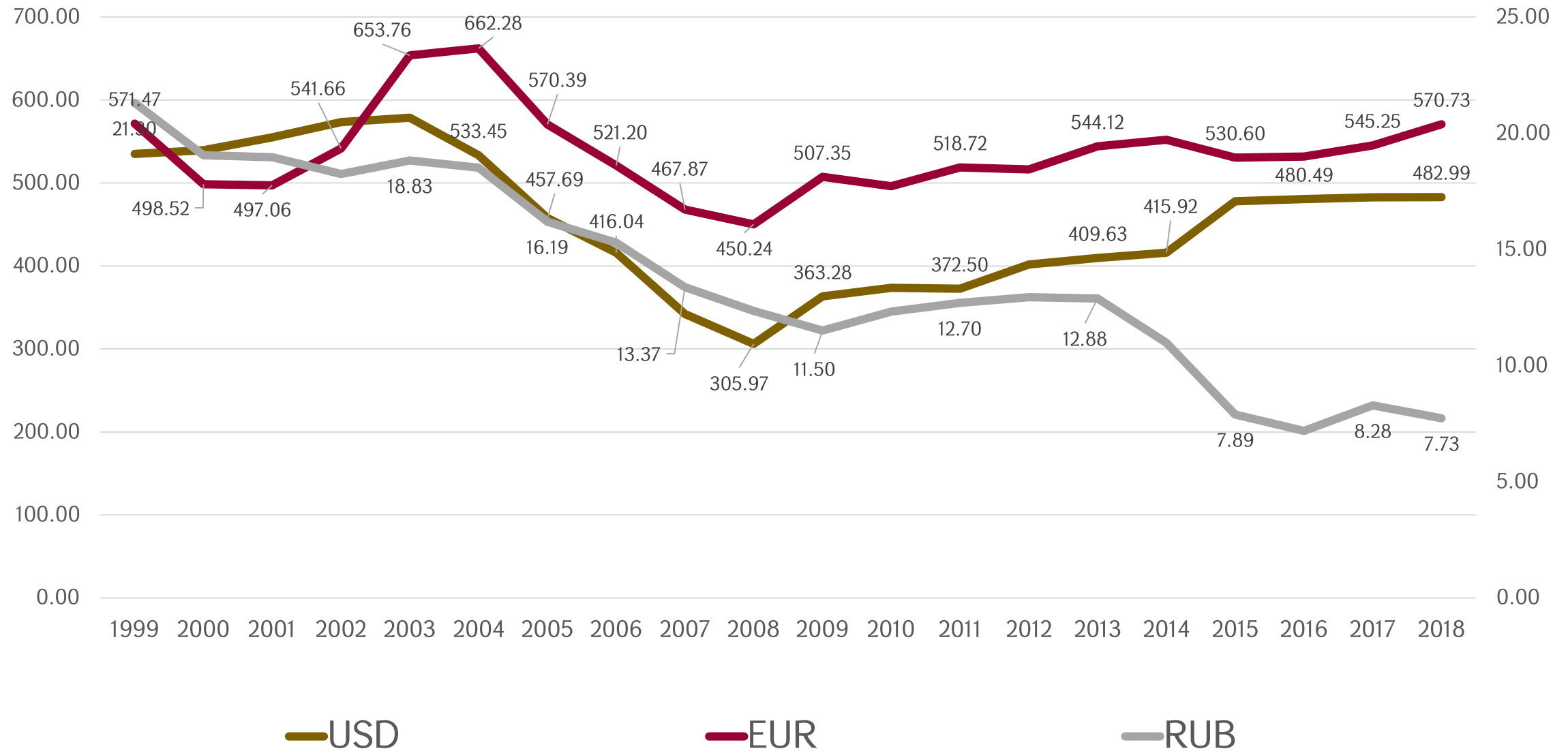
Banking System Share in Financial Sector



Commercial Banks deposits and loans (bln USD)

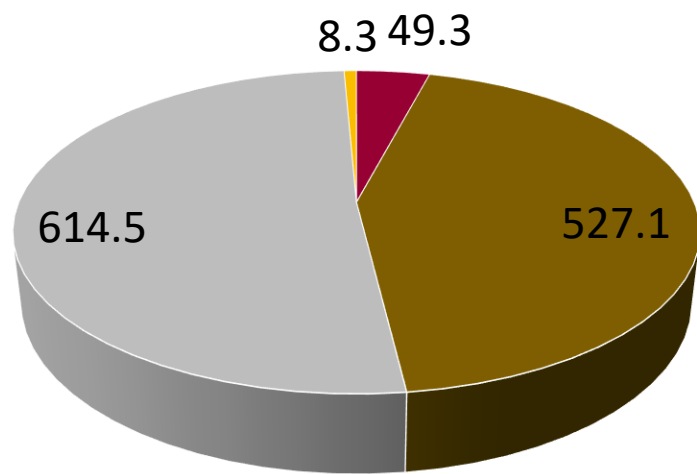


Armenian Dram Exchange Rate to Main Currencies



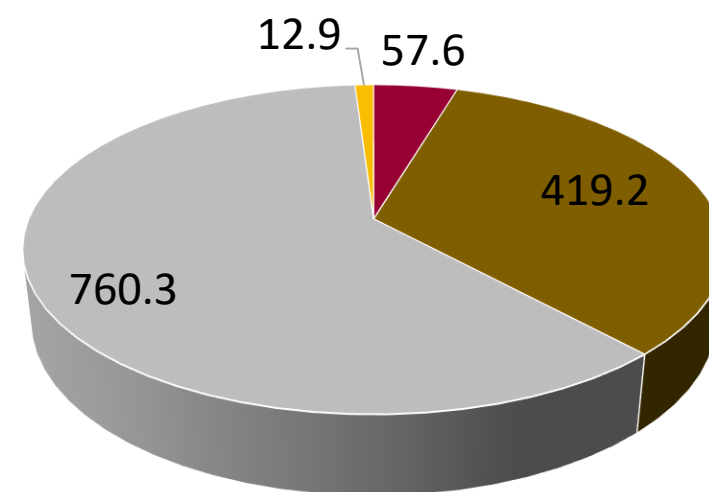
Volume of Government (Treasury) Bonds , mln USD

April 2018

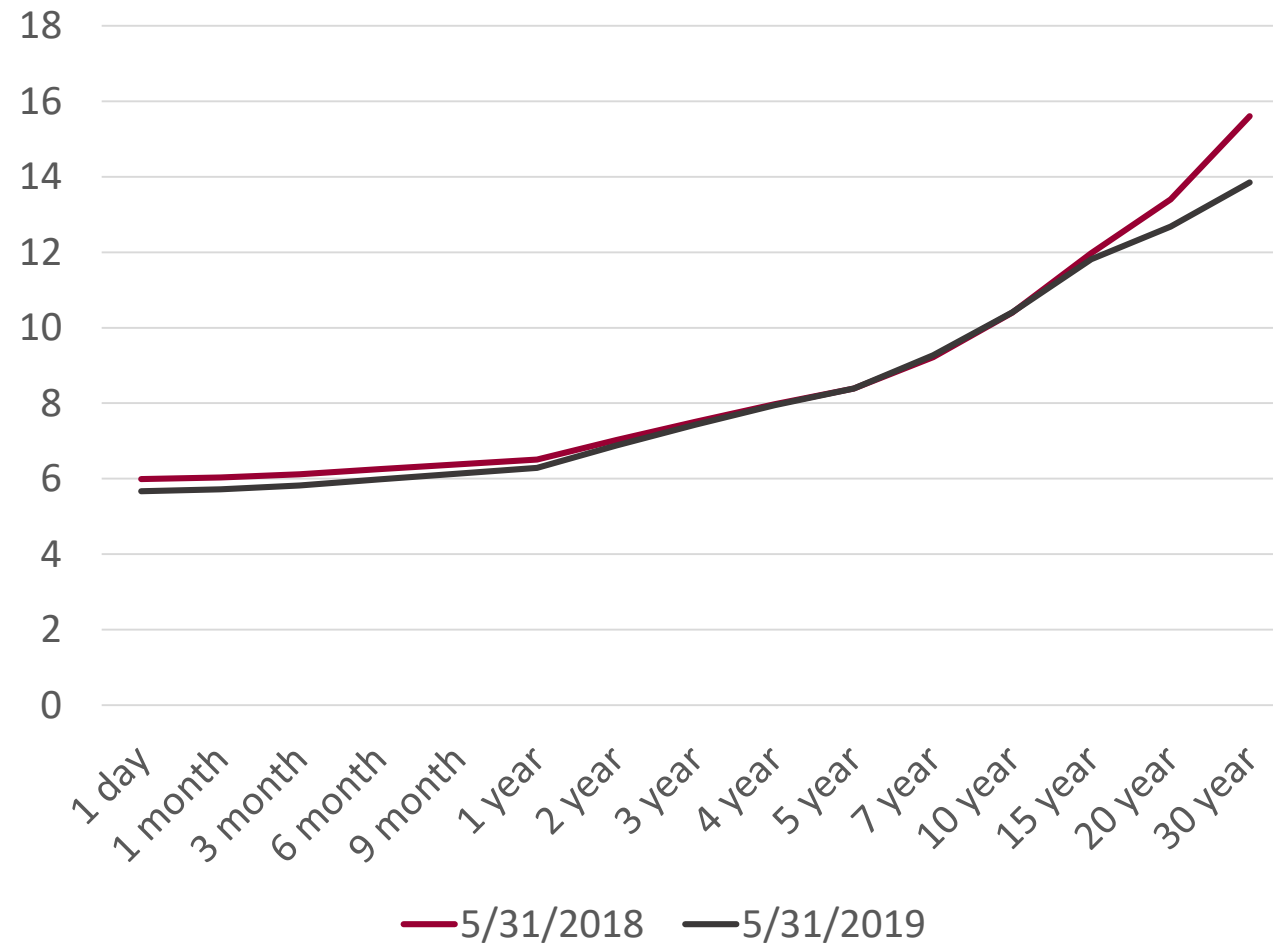


- T-Bills
- Medium-Term Coupon Note
- Long-Term Coupon Bonds
- Saving Coupon Bonds

April 2019



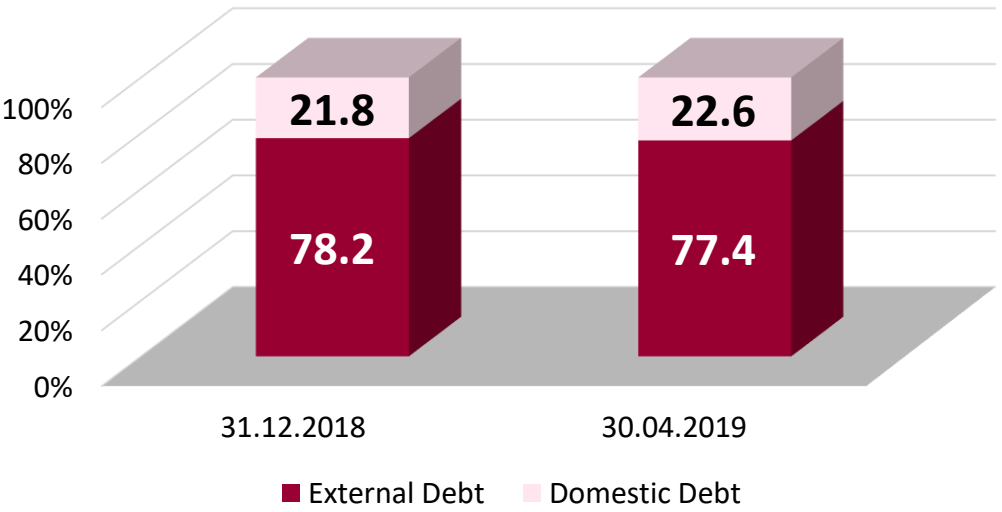
Treasury Bond Yield Curves (ACT/ACT)



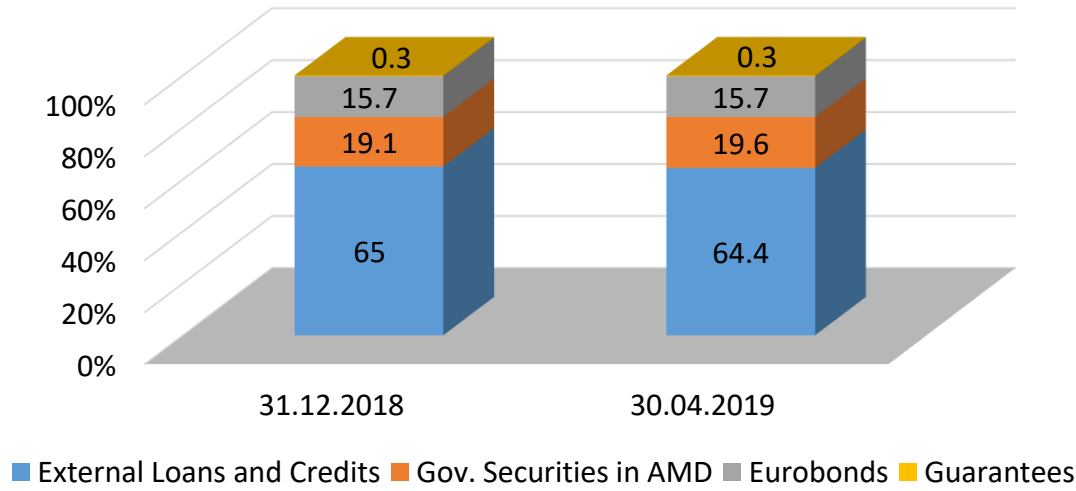
	5/31/2018	5/31/2019
1 day	5.9886	5.6655
1 month	6.0318	5.717
3 month	6.1209	5.8233
6 month	6.2532	5.9806
9 month	6.3843	6.1358
1 year	6.5121	6.2862
2 year	7.0217	6.8794
3 year	7.5091	7.4343
4 year	7.9742	7.951
5 year	8.3882	8.3907
7 year	9.2162	9.2701
10 year	10.3999	10.4071
15 year	11.9718	11.8171
20 year	13.3956	12.6784
30 year	15.6052	13.8519

Government Debt Structure

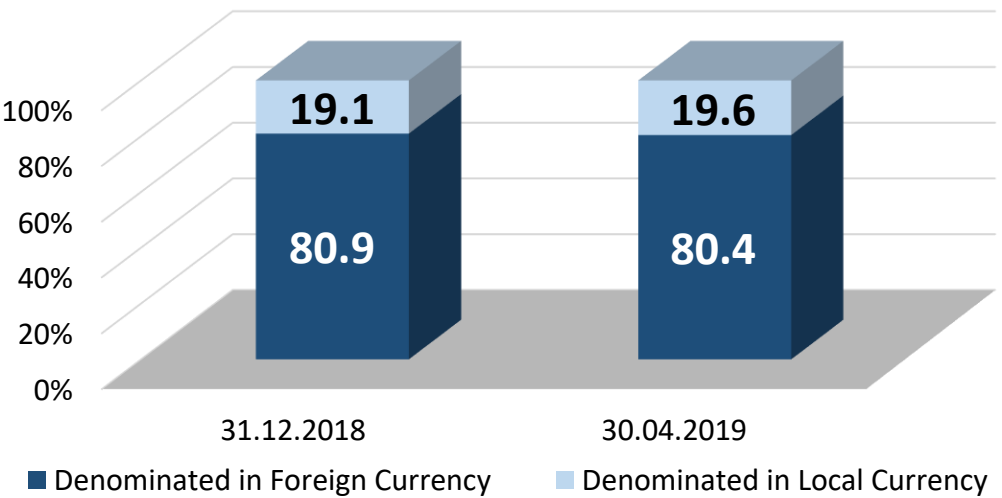
by Residency



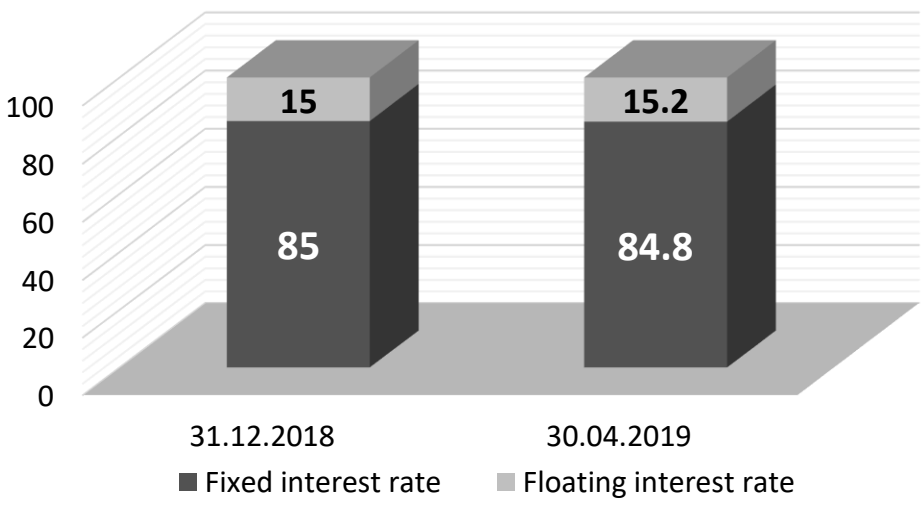
by Instruments



by Currency



by Type of Interest Rate



Eurobonds of RA

US042207AA84 / XS0974642273

30 September of 2013

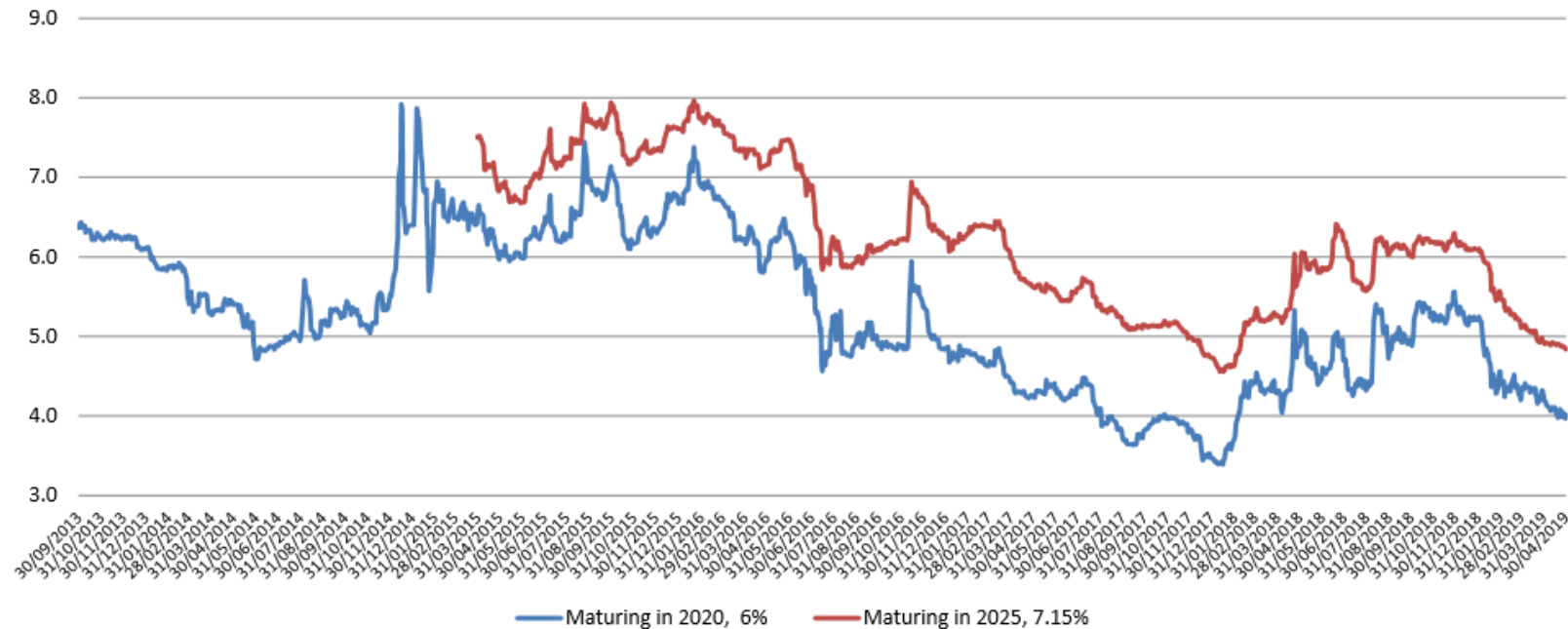
- Coupon: **6%**
- Coupon Frequency: **Semi-annual**
- Tenor: **7 years** (30 September of 2020)
- Outstanding Amount: **\$500 mln**

US042207AB67 / XS1207654853

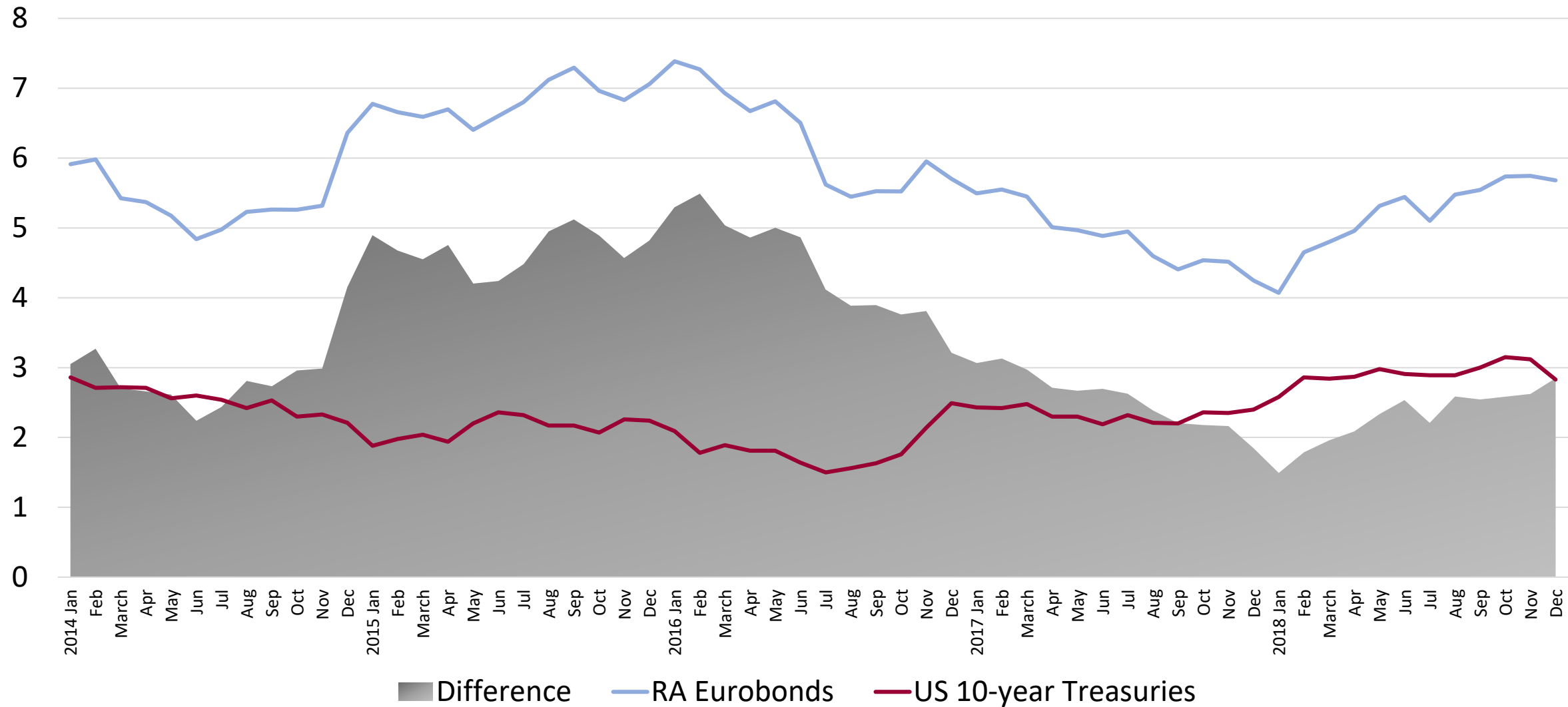
26 April of 2015

- Coupon: **7.15%**
- Coupon Frequency: **Semi-annual**
- Tenor: **10 years** (26 april of 2025)
- Outstanding Amount: **\$500 mln.**

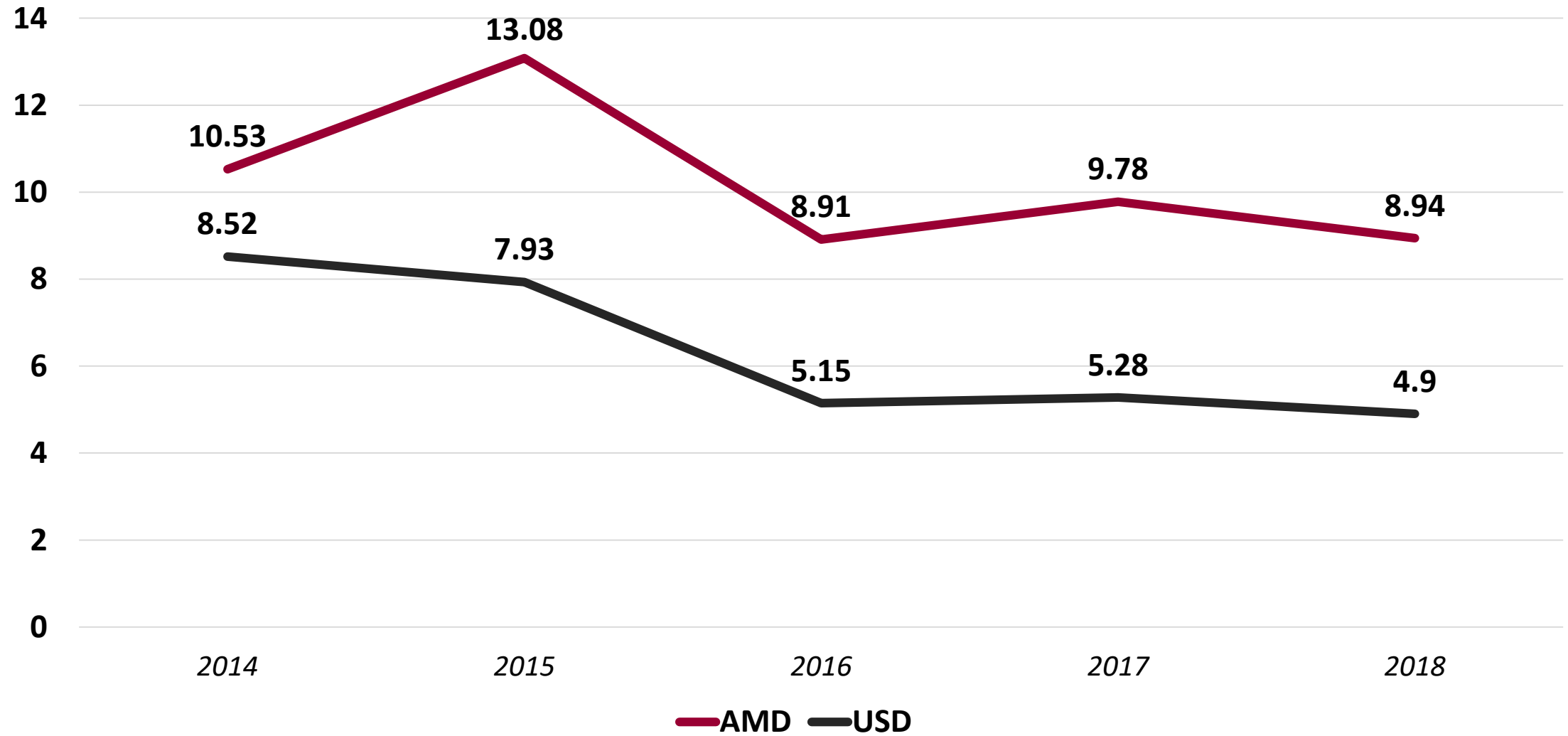
Secondary Market Pricing Dynamics



Country Risk Premium



Corporate Bond Spot Yields



ARARATBANK PROFILE



Creating Values...



ARARATBANK
was established
in **1991**



was the first in RA to
issue corporate
coupon bonds
in **2007**



Capital
78 mln USD



60 branches



Around
115
thousand customers



Assets
461
mln USD



Liabilities
383
mln USD

Investment Banking Services

- ❖ Underwriting of securities,
- ❖ Providing different services to the corporate and government clients,
- ❖ Financial planning and investment advisory,
- ❖ Mergers and acquisitions organization,
- ❖ Trading activity in securities market,
- ❖ Raising capital through IPOs,
- ❖ Macroeconomic and financial market research,
- ❖ Investment decision making.

ARARATBANK provides wide range of capital market services

- Due diligence,
- Preparation of Prospectus and other necessary documentation,
- Company and financial market analysis,
- Valuation and pricing,
- Road show and presentations to potential investors,
- Allocation,
- Listing,
- Market making, etc.



ARARATBANK is one of the most active participants of the Armenian securities market.



19 bond issues within the past 11 years

Outstanding volume 06/06/2019



23 mln USD



2 bln AMD

SUCCESSFULLY COMPLETED PROJECTS



6 mln USD
3.9 bln AMD



FINCA



500,000 USD
100 mln AMD

1ST MORTGAGE



2 bln AMD

Black
Sea
Trade &
Development
Bank



3 bln AMD



NMC
National Mortgage
Company

Underwriting

In underwriting process ARARATBANK acts as a intermediary between the issuing company and the investing public to help issuing company sell its securities.



The following types of underwriting are available:

- **Firm Commitment:** The underwriter guarantees the underwriting of total volume of issued securities in the primary market.
- **Best Efforts Agreement:** The underwriter does not guarantee underwriting of issued securities in the primary market however it puts all its efforts to underwrite the whole volume of issued securities in the primary market.

Brokerage Services

ARARATBANK offers brokerage services in domestic and foreign financial markets to its customers

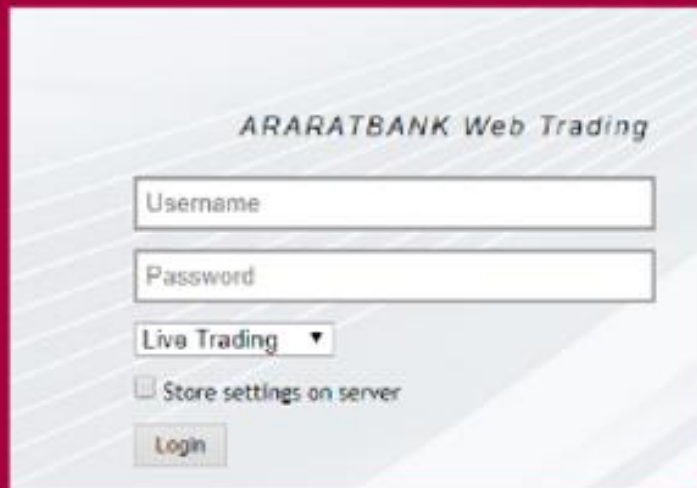
Brokerage services advantages are:

- ✓ **Low commissions and fees**
- ✓ **Access to financial information**
- ✓ **Wide range of financial instruments**
- ✓ **International trading available on Windows, IOS and Android**
- ✓ **Margin trading opportunity**



1

ARARATBANK TRADING
PLATFORM



2

ARARATBANK WEB
TRADER




3


ARARATBANK TRADING
PLATFORM

Brokerage Services Software

ARARATBANK offers investment baskets as an alternative to bank deposits. Investment basket includes domestic corporate bonds with different yield and maturity.



Its weighted average yield exceeds bank deposit interest rate by at least **0.5%**



Customer has a buyback opportunity at an initial invested amount of money



Better overdraft terms with underlying corporate bond pledge



Investments in the RA Government Bonds

ARARATBANK acts as an agent in the market of RA Government bonds.

Government bonds are issued by the Ministry of Finance on behalf of the Republic of Armenia and are secured by the entire property of the state.

RA government bonds are the only bonds in Armenian securities market that are not taxed by an income tax.

ARARATBANK is active both in the primary and in the secondary bonds markets and carries out operations for its customers.

ARARATBANK OJSC provides the following services:

- Opening and processing of customers' securities accounts,
- Registry keeping of customer's rights on securities,
- Providing statements to customers on the registry keeping,
- Performing nominee's functions for customers,
- Providing customers with complete information on securities received from the issuers, Depository and other participants of the securities market,
- Providing the issuers and Depository with the information received from the customers.

Contacts

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E-mail: araratbank@araratbank.am

THANK YOU