

# PREQECA INTERNATIONAL INVESTMENT FORUM

16 ноября 2023 г.

Белград

Hotel Mona Plaza (Cara Urosa 62-64, Belgrade)

## Программа

### PREQECA INTERNATIONAL INVESTMENT FORUM (16.11.2023)

**09:00 - 09:30** Registration, welcome coffee

**09:30 - 09:45** Welcoming addresses

**Сергей Лялин**, основатель, Cbonds

**Олег Железко**, Основатель и управляющий партнер, Da Vinci Capital Management

**David Schoch**, President, Serbian Private Equity Association

**09:45 - 11:05** Global Investment Map: How to invest in the current macroeconomic and geopolitical environment

Модератор: **Александр Панов**, старший партнер, Верба Лигал

**Олег Железко**, Основатель и управляющий партнер, Da Vinci Capital Management

**Михаил Тавер**, Founder and Managing Partner, Taver Capital

**Evgeny Podlesny**, Investment Director, CEECAT Capital

**Stefan Dobric**, Director, Adval Capital

**David Schoch**, President, Serbian Private Equity Association

**Егор Саввин**, Partner, Alfin Ventures

Вопросы для обсуждения:

- PE&VC cycles: the right time to launch a new fund
- How GP adds value to the LPs across the PE&VC spectrum
- SEE institutional allocations for global tech funds and direct investments
- Which sectors will receive the most significant investment?
- How do we see the global economic situation developing in 2023-2025? Which investment strategies will prove to be winning?

**11:05 - 11:25** Coffee Break

## 11:25 - 12:40 M&A Trends and Investment Opportunities: 2023-2025

Модератор: **Сурен Горцунян**, партнер, Дякин, Горцунян и Партнеры

**Денис Беляев**, Директор юридического департамента, Новые Проекты

**Boris Popovski**, M&A Director, Dr.Max Pharmacy Chain

**Денис Суровцев**, партнер, Инвестиции и рынки капитала, Группа по оказанию услуг по ведению сделок M&A, Кэпт (АО)

**Roman Kremers**, Director Global M&A, Castolin Eutectic

**Ольга Сорокина**, Управляющий партнер, O2 Консалтинг

**Сергей Дергач**, Executive Director, SberDevices

Вопросы для обсуждения:

- Current M&A landscape and recent investment activity
  - Future trends driving M&A deals for 2023-2025
  - Regional corporate buyers: opportunities they see in the SEE market
  - International investors: sectors of interest
  - In an era of increasing volatility, how do companies adapt their approach to creating value through M&A?
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## 12:40 - 13:20 Tax Trends 2023-2025: How they will affect the market

Модератор: **Михаил Орлов**, Партнер, Руководитель Департамента налогового и юридического консультирования, Кэпт (АО)

**Аревик Агасян**, Директор, Группа по оказанию услуг в области международного налогового планирования и реструктуризаций, Кэпт (АО)

**Nina Stevanovic**, Senior Tax Advisor, Tenet Group

Вопросы для обсуждения:

- International Tax Trends and How they Affect PE Structuring
  - Features of Tax Structuring of Transactions through Serbia
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## 13:20 - 14:20 Lunch

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## 14:20 - 15:50 VC in Volatile Times: Emerging Trends and Opportunities

Модератор: **Вилле Корпела**, CEO, Prometheus Capital Group

**Арсений Даббах**, CEO, Innotechnics

**Davor Sakas**, CEO, TS Ventures Fund

**Виктория Федорова**, партнер, M2 Capital Partners

**Влад Лурье**,правляющий партнер, ЭКСПАНС Капитал

**Milos Matic**, Founding Partner, Omorika Ventures

**Mark Liepinsh**, Managing Director, Pulsar Venture Capital

**Михаил Тавер**, Founder and Managing Partner, Taver Capital

Вопросы для обсуждения:

- Which are the most important trends you see happening with the VC industry at the moment?
- What is your perspective on the current valuation levels of late-stage rounds?
- Which sectors do you see as the most promising at the moment?
- Is AI the real thing or will AI be another bubble?
- What is your own current focus with investments and do you see any shift in the next 12 months?

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## 15:50 - 16:10 Coffee Break

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## 16:10 - 17:10 FI Markets: Investment Ideas

Модератор: **Сергей Лялин**, основатель, Cbonds

**Сергей Карыхалин**, Portfolio Manager, Opportunity Global

**Alexander Viner**, Head of Portfolio Management, Wise Wolves Finance

**Борис Гинзбург**, Глава корпоративных финансов и структурных продуктов, DPRG Investment Management

Вопросы для обсуждения:

- Has the approach toward investing in fixed income instruments in emerging markets changed in 2023 compared to previous years? What are the strategies for coping with regulatory and policy uncertainty in emerging markets?
- Analysis of the risk-return ratio of investments in financial instruments with fixed income during the current period of economic instability.
- What are the promising markets for fixed income investment: are there any changes to the allocation strategy? Which countries/regions present special opportunities for fixed income investments in 2023-2024?
- Highlighting investment ideas for the global fixed income investment market
- How should international fixed income portfolios be structured to manage inflation risks (given the potential for higher inflation in 2024)?

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## 17:10 - 17:30 Pawnshop industry: Opportunities for investors

**Алексей Лазутин**, генеральный директор, МГКЛ

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17:30

Reception, networking

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<https://cbonds-congress.ru/>